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| olor pin     | per transfer to the second sec |                                |                                 | 270200-0-001-0-0 | 10.25 JULIUS PRIORY VINESER STORY | A STATE OF THE PARTY OF THE PAR | ANALYSIS (1997) 14 |
|--------------|--|--------------------------------|---------------------------------|------------------|-----------------------------------|--|--------------------|
|              |  | Description 3                  | ype Description 1               | Туре             | Posting Date                      | Entry Date   | JE#                |
|              | Source Desc  | Source                         | Description 2                   |                  | JE Code                           | User Name  |                    |
| Credit Amoun | Debit Amount   |                                | GL#                             |                  |                                   |  |                    |
|              |  | Y 09/10                        | BA PPH Set Up Carryovers from I | ВА               | 08/01/2010                        | 08/31/2010   | 3                  |
|              |  |                                | N 2400227302-00                 |                  | Manual                            | DEBRA  |                    |
| 0.0          | 75,000.00  | Facility Fixtures/Landscaping  | 100-201.000-870.000             |                  |                                   |  |                    |
| 75,000.0     | 0.00   | Res for Encumbrances-PPH       | 100-000.000-300.632             |                  |                                   |  |                    |
| 0.00         | 24,000.00  | Purchase New Transformer Boxes | 100-201.000-915.220             |                  |                                   |  |                    |
| 24,000.00    | 0.00   | Res for Encumbrances-PPH       | 100-000.000-300.632             |                  |                                   |  |                    |
| 0.0          | 462,617.00   | Feasib. Add'l 71 Berths - PPH  | 100-201.000-937.000             |                  |                                   |  |                    |
| 462,617.0    | 0.00   | Res for Encumbrances-PPH       | 100-000.000-300.632             |                  |                                   |  |                    |
| 0.00         | 115,000.00   | PPH Lessee Sidewalk            | 100-201.000-940.070             |                  |                                   |  |                    |
| 115,000.00   | 0.00   | Res for Encumbrances-PPH       | 100-000.000-300.632             |                  |                                   |  |                    |
| 676,617.0    | 676,617.00   |                                |                                 |                  |                                   |  |                    |
|              |  | n FY 09/10                     | BA OPM Setup Up Carryovers fro  | BA               | 08/01/2010<br>Manual              | 08/31/2010<br>DEBRA  | 4                  |
| 0.00         | 630,000.00   | Dredging - OPM                 | 100-301.000-913.002             |                  |                                   |  |                    |
| 630,000.00   | 0.00   | Res for Encumbrances-OPM       | 100-000.000-300.633             |                  |                                   |  |                    |
| 0.0          | 110,000.00   | Dock Reconstruction            | 100-301.000-935.050             |                  |                                   |  |                    |
| 110,000.0    | 0.00   | Res for Encumbrances-OPM       | 100-000.000-300.633             |                  |                                   |  |                    |
| 740,000.0    | 740,000.00   |                                |                                 |                  |                                   |  |                    |
| 1,416,617.0  | 1,416,617.00   | Grand Total:                   |                                 |                  |                                   |  |                    |



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# FINAL INTEGRATED OPERATING AND CAPITAL BUDGET FISCAL YEAR 2010-2011

Adopted: June 16, 2010

**Board of Harbor Commissioners** 

Peter Grenell General Manager

Julie Turner Director of Finance

Marietta Harris Human Resources Manager

> Robert Johnson Harbor Master

## San Mateo County Harbor District Final Integrated Operating and Capital Budget for Fiscal Year 2010-11

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#### Memorandum

**DATE:** June 10, 2010

TO: Honorable Members of the Board of Harbor Commissioners

and Residents of San Mateo County/

FROM: Peter Grenell, General Manager

RE: Final Integrated Operating and Capital Budget

for Fiscal Year 2010-2011

You have before you the Final Integrated Operating and Capital Budget for Fiscal Year 2010-2011 totaling \$8,964,511. We have worked hard to bring you a Final Budget that clearly reflects the needs and challenges of the District. The Harbor Commission has worked closely with staff in budget workshops and meetings to address the needs of both Pillar Point and Oyster Point facilities and the District as a whole. This Final Budget is scheduled to be adopted and fixed by Harbor Commission action at the Harbor District Board Meeting on June 16, 2010.

#### **Budget Highlights**

Revenue – Projected Operating Revenue has been budgeted at \$3,279,250. This is an increase over projected current year-end operating revenue of approximately \$18,438 or 1%. Based on updated projections for revenue since the preliminary budget was drafted in April 2010, revenues for the current year will be lower than expected. This lower projection reflects the current depressed economy. The Commission has decided to postpone any rate increases until after this next budget year. We expect that the economy will begin a slow recovery in the next fiscal year and operating revenues are projected to increase nominally. Signs of a modest economic improvement for the District include a short two-week salmon fishing season in July 2010, as well as a new retail tenant at Pillar Point Harbor.

Non-Operating Revenues have been split into recurring Non-Operating Revenues (e.g., Tax Revenues and Interest Income) and non-recurring (Other Finance Sources). Other Finance Sources include Capital Project Grants, Asset Sales, Cost Shares between agencies and Debt Service, such as new debt incurred or current debt repaid.

Non-Operating Revenue is budgeted at \$4,330,000 for FY 2010-11. This is comprised of \$4,750,000 in Property Tax Revenues, \$80,000 in Interest Income, a deduction of (\$1,000,000) for the Education Revenue Augmentation Fund ("ERAF") State Deduction and \$500,000 in ERAF Rebates back to the District.

For FY 2010-11, total non-operating revenues represent a decrease of approximately (6%) or (\$253,040) over FY 2009-10 projected annual. This decrease is primarily comprised of 3 factors: a budgeted increase in Property Tax revenues of \$22,683, a decrease in Interest Income of (\$2,870), a decrease in

ERAF Rebates back to the District of (\$250,000). The projected decrease in ERAF Rebates is due to the State's continuing budget crisis. The State, through the annual ERAF process, may take up to 25% of the District's tax revenues. This past year the State took only 20%, or approximately \$1.0 million. The District has budgeted \$1.0 million again for this transfer of revenues to the State.

Total projected cash-in is \$7,609,750; projected cash-out is (\$8,964,511). This represents a projected decrease in year-end cash reserves of (\$1,354,761). Ending cash reserves are budgeted to be \$984,096 as of June 30, 2010.

#### **Expenses**

Projected Harbor Operating Expenses, excluding OPEB expense, interest expense, depreciation and capital projects, are budgeted at \$4,109,479. This represents an increase of \$358 thousand over FY 2009-10 budget and an increase of approximately \$471 thousand over the FY 2009-10 projected annual. The increase is due to a variety of expense items including insurance premiums, repairs and maintenance, legal services and outside contractual services.

The District has also seen a decrease of over \$200 thousand in interest expense over the past 5 years, due to the decrease in its outstanding loan balances. As market interest rates available on investments stay below 4.5% on reserves, it continues to be beneficial for the District to pay down its long-term debt.

Net Income – For the FY2010-11 budget, there is a projected budget deficit of (\$444,144). This deficit is the result of increased expenses without corresponding increases in revenues.

This compares to last year's operating budget which also projected a deficit of (\$298 thousand).

Capital Projects – Total funds budgeted to be spent on Capital Expenditures in FY2010-11 total \$2,048,117. This includes Carry-Over Funds for capital projects and outlays budgeted in prior years of \$1,416,617. The carryover is primarily due to \$115,000 for the Pillar Point Lessee Sidewalk Expansion project, \$462,617 for the Pillar Point Bulkhead and 71 Add'l Berths project, \$630,000 for the Oyster Point Marina East Basin Dredging project and \$110,000 for the Oyster Point Marina Wave Attenuator project.

Cash – As of June 30, 2011, the District's projected ending cash reserves are budgeted to decrease (\$1,354,761) to \$9,930,239, versus the June 30, 2010 estimated ending cash of \$8,526,170. The June 30, 2011 projected ending cash reserve balance is comprised of Restricted Cash of \$8,946,143 and Unrestricted Cash of \$984,096. Restricted Cash includes: \$1,800,000 debt service reserve (including accrued interest) required under the DBW Debt Service Agreement, a contingency for emergencies of \$500,000, security deposits and payables reserves of approximately \$435,000, the new District Administration office building reserve of approximately \$1,109,855, Capital Project Reserve of \$1,400,000, an OPEB reserve of \$2,875,000 and other miscellaneous reserves for a grand total of \$8,946,143.

#### The Future Outlook

Over the past several years, including 2010, decreases in the economy and two successive years of salmon fishing season closure, have created an environment in which harbor operating revenues have not increased enough annually to create a level of revenues needed to eliminate harbor operation deficits. To address some of these deficits, beginning four years ago, the District implemented a hiring freeze which has resulted in the net attrition of four harbor patrol positions and one harbor master position. This has resulted in current year savings of over \$400 thousand a year in wage and benefits expense.

With Oyster Point Marina currently at 71% occupancy, staff is exploring ways to respond more positively to the San Francisco Bay market to increase Oyster Point occupancy. The District made no increases in rates for FY2010-11, which has yielded modest increases in both occupancy and revenues to date. The District hopes that this approach, coupled with a vigorous promotional effort, will continue to increase occupancy and revenues. However, it should be noted that this practice in future years may not be sustainable given rising costs.

Other revenue opportunities will be addressed when possible. For example, as old District leases at the harbors mature, the District continues to look for opportunities to improve lease terms to reflect the market. Reconfiguring docks to better accommodate vessel market demand is another possible approach being considered.

Should the District find opportunities for revenue increases greater than small past increases, as well as continued cost control, the District may look forward to some self-funding of capital projects over and above annual debt service payments. As the District's outstanding loan balance falls, this will create additional borrowing capacity, should the District need to fund larger-scale capital projects, such as dock reconfiguration. In the interim, the lower loan balance continues to decrease the District's interest expense due, and improves the District's fiscal position.

With our Harbor Commission and capable dedicated staff working together, an update to the District's Business Plan has been produced. This updated business plan, which reflects our action priorities, gives us a framework to maintain and improve our harbors with confidence, as we move forward to address the challenges facing us.

#### Acknowledgments

The budget, as always, is a team effort of the Commissioners and management staff, including Director of Finance Julie Turner, Harbor Master Robert Johnson, Human Resources Manager Marietta Harris, and myself.

## San Mateo County Harbor District Board of Harbor Commissioners

| TITLE          | NAME             | TERM EXPIRES      |
|----------------|------------------|-------------------|
| PRESIDENT      | Sally Campbell   | December 31, 2012 |
| VICE PRESIDENT | Pietro Parravano | December 31, 2012 |
| TREASURER      | Jim Tucker       | December 31, 2010 |
| SECRETARY      | Ken Lundie       | December 31, 2010 |
| COMMISSIONER   | Leo Padreddii    | December 31, 2012 |

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**BUDGET HIGHLIGHTS** 

| FINAL BUDGET FY 2010-2011 BUDGET HIGHLIGHTS INCOME STATEMENT  Revenue from Harbor Operations  Operating Revenues Non-Operating Revenues Tax Revenues Less: ERAF State Deductions Plus: ERAF Rebate to District Interest Income Other  | Pillar Point<br>Harbor<br>1,792,500<br>-<br>-<br>-<br>-                 | Oyster Point<br>Marina/Park<br>1,487,250<br>-<br>-<br>-<br>-            | 4,750,000<br>(1,000,000)<br>500,000<br>80,000                    | Harbor<br>Commission<br>-<br>-<br>-<br>-<br>-<br>-                | 2010-2011<br>FINAL<br>BUDGET<br>3,279,750<br>4,750,000<br>(1,000,000)<br>500,000<br>80,000 |
|---|---|---|--|---|--|
| Total Revenue   | 1,792,500   | 1,487,250   | 4,330,000  |   | 7,609,750  |
| Expenses Personnel and Related Costs Non-Pension Post Employment Benefits (Retiree Health/Life, OPEB Accrual) Credit for Payment of Post-Employment Health/Life Premiums Maintenance and Operations w/o depreciation Election Expense (= 1/2 of Estimate of Nov 2010 Election Costs) Carryovers  Total Expenses before Interest, Depreciation and Cap Exp | (1,336,697)<br>(75,000)<br>51,000<br>(840,700)<br>-<br>-<br>(2,201,397) | (1,203,583)<br>(65,000)<br>52,000<br>(731,500)<br>-<br>-<br>(1,948,083) | (846,599)<br>(50,000)<br>-<br>(334,700)<br>-<br>-<br>(1,231,299) | (118,000)<br>(7,065)<br>10,000<br>(24,550)<br>-<br>-<br>(139,615) | (3,504,879)<br>(197,065)<br>113,000<br>(1,931,450)<br>-<br>-<br>(5,520,394)                |
| Projected Income(Loss) Before Deprec, Int Exp and Cap Exp   | (408,897)   | (460,833)   | 3,098,701  | (139,615)   | 2,089,356  |
| Other Income/Expense  | V134.1  | (111,130)   | -11  | (,)   |  |
| Interest Expense - DBW  | (276,000)   | (230,000)   | -  | -   | (506,000)  |
| Depreciation  | (975,000)   | (1,050,000)   | (2,500)  | -   | (2,027,500)  |
| Other Income(Expense)   | (1,251,000)   | (1,280,000)   | (2,500)  | -   | (2,533,500)  |
| Projected Net Surplus(Deficit) after Depreciation   | (1,659,897)   | (1,740,833)   | 3,096,201  | (139,615)   | (444,144)  |

| FINAL BUDGET FY 2010-2011  BUDGET HIGHLIGHTS  INCOME STATEMENT         | Pillar Point<br>Harbor | Oyster Point<br>Marina/Park | Administration | Harbor<br>Commission | 2010-2011<br>FINAL<br>BUDGET |
|--|------------------------|-----------------------------|----------------|----------------------|------------------------------|
| Projected Net Surplus(Deficit) after Depreciation - from previous page | (1,659,897)            | (1,740,833)                 | 3,096,201      | (139,615)            | (444,144)                    |
| Capital Expenditures   |                        |                             |                |                      |                              |
| Capital Outlay - Current Year  | (100,000)              | (40,000)                    | (21,500)       | -                    | (161,500)                    |
| Capital Projects - Current Year  | (135,000)              | (290,000)                   | u#             | ÷.                   | (425,000)                    |
| Capital Outlay - Prior Year Carry-over                                 | (99,000)               | €                           | 742 ×          | -                    | (99,000)                     |
| Capital Projects - Prior Year Carry-over                               | (577,617)              | (740,000)                   |                | -                    | (1,317,617)                  |
| Total Capital Projects   | (911,617)              | (1,070,000)                 | (21,500)       | -                    | (2,003,117)                  |
| Other Financing Sources  |                        |                             |                |                      |                              |
| Projected Grant Revenue for Capital Projects                           | -                      | -                           |                | -                    |                              |
| Projected Cost Reimbursement for Capital Projects and Asset Sales      | is .                   | =                           | J¥             | <u>15</u>            | S1 <u>9</u>                  |
| OPEB (Post Employment Health Care) Reserve                             | 5                      | 2                           | 12             | -                    | 22                           |
| Projected DBW Debt Incurred (Paid Off)                                 | :-                     | (890,000)                   | ×-             | (-                   | (890,000)                    |
| Projected Net Capital Project and Debt Principal Paydown Outlay        | (911,617)              | (1,960,000)                 | (21,500)       | -                    | (2,893,117)                  |
| Add Back: Depreciation   | 975,000                | 1,050,000                   | 2,500          | -                    | 2,027,500                    |
| Projected Net Cash Flow Increase (Decrease)                            | (1,596,514)            | (2,650,833)                 | 3,077,201      | (139,615)            | (1,309,761)                  |

**Beginning Cash Position** 

**Projected Ending Cash Position** 

Restricted Reserves **Net Unrestricted Reserves** 

11,285,000

9,975,239

(8,946,143) **1,029,096** 

#### FINAL BUDGET FY 2010-2011

#### Sources and Uses of Funds

#### SOURCES OF FUNDS

| Operating Revenue Tax Revenues Less: ERAF State Deduction Excess ERAF Refunds Interest Income Other Grant Revenues - by type   | \$ | 3,279,750<br>4,750,000<br>(1,000,000)<br>500,000<br>80,000                 |
|--|----|--|
| Operating Projected Grant Revenue for Capital Projects Projected Cost Reimbursement for Capital Projects and Asset Sales New Debt  |    | -  |
| Total Sources of Funds   | \$ | 7,609,750  |
| USES OF FUNDS FY2010-11 Budgeted Expenditures  |    |  |
| District Operating Expense - net of Election Expense and OPEB Expense Election Expense Interest Expense OPEB Expense Credit for OPEB Out-Of-Pocket District Payment for existing Post-Employees OPEB Reserve Projected DBW Debt Incurred (Paid Off) Current Year Capital Outlay/Projects | \$ | (5,436,329)<br>(506,000)<br>(197,065)<br>113,000<br>(890,000)<br>(586,500) |
| Total FY2010-11 Budgeted Expenditures  | \$ | (7,502,894)  |
| 2009-10 Prior Year Carryover   |    | (1,416,617)  |
| Total Uses of Funds  | \$ | (8,919,511)  |
| Projected Beginning Cash Balance - July 1, 2010  | \$ | 11,285,000   |
| Net Change in Cash Balance   | -  | (1,309,761)  |
| ESTIMATED ENDING CASH BALANCE AS OF JUNE 30, 2011  | \$ | 9,975,239  |
| Less: Restricted Balance   |    | (8,946,143)  |
| NET UNRESTRICTED CASH BALANCE AS OF JUNE 30, 2011  | \$ | 1,029,096  |

#### FINAL BUDGET FY 2010-2011

## **Cash Flow Statement Projection**

| Projected Beginning Balance - 7/01/10  | \$<br>11,285,000                        |
|--|---|
| Net Income   | (444,144)                               |
| Adjust for Non-Cash Items  |   |
| Depreciation   | 2,027,500                               |
| Adjust for Principal Debt Service, Grants and Capital Projects Capital Projects Projected Grant Revenue for Capital Projects Projected Cost Reimbursement for Capital Projects and Asset Sales OPEB Reserve from FY0910 Projected DBW Debt Incurred (Paid Off) | (2,003,117)<br>-<br>-<br>-<br>(890,000) |
| Net Change to Cash through Balance Sheet   | \$<br>(1,309,761)                       |
| Projected Ending Balance - 6/30/11   | \$<br>9,975,239                         |
| Less: Restricted Cash Balance Reserves (see below)   | (8,946,143)                             |
| Projected Unrestricted Cash Balance - 6/30/11  | \$<br>1,029,096                         |

#### FINAL BUDGET FY 2010-2011

#### **Restricted Cash Balance Reserves**

| DBAW Loan Collateral Reserve Capital Project Reserve Emergency Contingency Reserve Office Building Reserve   | \$<br>1,800,000<br>1,400,000<br>500,000<br>1,109,855 |
|--|--|
| Customer Deposits Payables Reserve Election Expense Liability Reserve OPEB (Post Employment Benefits) Trust Fund Reserve from FY0910 Payroll Reserve (2 weeks) | 211,288<br>225,000<br>550,000<br>2,875,000<br>75,000 |
| EE PTO Benefits Reserve  Total Restricted Reserves   | \$<br>8,946,143                                      |

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**COMBINED REVENUES AND EXPENSES** 

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**COMBINED REVENUE BUDGET** 

| DESCRIPTION   | Pillar Point<br>Harbor | Oyster Point<br>Marina/Park | Administration                                   | TOTAL       |
|---|------------------------|-----------------------------|--|-------------|
| Non-Operating Revenue   |                        |                             | A. 45: 15 (Sept. 1907) (March 1907) (March 1907) |             |
| Interest Income   |                        | 海·                          | 80,000   | 80,000      |
| ERAF State Deduction  | 7 100                  | 9007                        | (1,000,000)                                      | (1,000,000) |
| ERAF Rebate Back to District  | _                      |                             | 500,000  | 500,000     |
| Tax Revenues  | ii<br>wa               | -                           | 4,750,000  | 4,750,000   |
| Other   | <u> </u>               | 9                           | ₩  |             |
| Total Non-Operating Revenue   | -                      | -                           | 4,330,000  | 4,330,000   |
| TOTAL REVENUE   | 1,792,500              | 1,487,250                   | 4,330,000  | 7,609,750   |
| Other Financing Sources - Grants and Loans                                  | 2 22 4                 |                             |  |             |
| PPH Asset Sales - Net Proceeds<br>WETA Ferry Terminal - Cost Share Proceeds | -                      | -                           | -  | )-<br>)-    |
| Total Other Financing Sources - Projects                                    | -                      | -                           | Z <b>=</b>                                       | •           |
| Total In-Flows  | 1,792,500              | 1,487,250                   | 4,330,000  | 7,609,750   |

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**COMBINED EXPENSE BUDGET** 

| DESCRIPTION                                       | Pillar Point<br>Harbor | Oyster Point<br>Marina/Park | Administration | Harbor<br>Commission | Total     |
|---|------------------------|-----------------------------|----------------|----------------------|-----------|
| PERSONNEL AND RELATED COSTS                       |                        |                             |                |                      |           |
| Salaries and Wages                                | 606,500                | 553,000                     | 455,500        | 36,000               | 1,651,000 |
| Overtime  | 15,500                 | 3,000                       | 3,000          | -                    | 21,500    |
| Extended Illness Bank                             | 12,000                 | 10,000                      | 5,000          | - 1                  | 27,000    |
| Paid time Off Expense (PTO)                       | 125,000                | 105,000                     | 75,000         | -                    | 305,000   |
| Overtime Paid Time Off Expense (PTO-OT)           | 25,000                 | 15,000                      | 5,000          | -                    | 45,000    |
| Bereavement                                       | 1,000                  | 1,000                       | 1,000          | -                    | 3,000     |
| Management Hours                                  | 1,750                  | 1,750                       | 12,000         | - 1                  | 15,500    |
| Holiday Pay                                       | 35,000                 | 24,000                      | 30,000         | -                    | 89,000    |
| Salaries and Wage Summary                         | 821,750                | 712,750                     | 586,500        | 36,000               | 2,157,000 |
|   |                        |                             |                |                      |           |
| Retirement-Employee                               | 65,740                 | 57,020                      | 46,920         | 1,600                | 171,280   |
| Retirement-Employer                               | 123,263                | 106,913                     | 87,975         | -                    | 318,150   |
| Social Security                                   | -                      | -                           | -              | 1,800                | 1,800     |
| Medicare Tax                                      | 11,915                 | 10,500                      | 8,504          | 600                  | 31,520    |
| Unemployment Insurance Tax                        | 2,500                  | -                           | -              | -                    | 2,500     |
| Health Insurance                                  | 150,000                | 150,000                     | 80,000         | 45,000               | 425,000   |
| Health Insurance-Employee Reimbursement           | 25,000                 | 35,000                      | 12,000         | 20,000               | 92,000    |
| Health Insurance-Retirees                         | 50,000                 | 50,000                      | -              | 10,000               | 110,000   |
| Health Insurance-OPEB Accrual                     | 75,000                 | 65,000                      | 50,000         | 7,065                | 197,065   |
| Health/Life Insurance Retiree OPEB Payment Credit | (51,000)               | (52,000)                    | -              | (10,000)             | (113,000) |
| Life Insurance                                    | 10,000                 | 10,000                      | 6,500          | 500                  | 27,000    |
| Life Insurance-Retirees                           | 1,000                  | 2,000                       |                | -                    | 3,000     |
| Long-Term Disability Insurance                    | 6,500                  | 5,000                       | 5,000          | 1,000                | 17,500    |
| Workers Compensation Ins.                         | 65,000                 | 60,000                      | 5,000          | -                    | 130,000   |
| Wellness Program                                  | <u> </u>               |                             | -              | 1,000                | 1,000     |
| Auto Allowance                                    | 2,400                  | 2,400                       | 7,200          | -                    | 12,000    |
| Employee Assistance Program                       | 1,500                  | 1,500                       | 500            | 500                  | 4,000     |
| Personnel Administration-exams                    | 129                    | 500                         | 500            | -                    | 1,129     |
| Internal Labor on Projects                        |                        | -                           |                | -                    |           |
| Benefits Summary                                  | 538,947                | 503,833                     | 310,099        | 79,065               | 1,431,944 |
| PERSONNEL AND RELATED COSTS                       | 1,360,697              | 1,216,583                   | 896,599        | 115,065              | 3,588,944 |

| PERCEIPTION                             | Pillar Point | Oyster Point | Administration | Harbor     | Total               |
|---|--------------|--------------|----------------|------------|---------------------|
| DESCRIPTION                             | Harbor       | Marina/Park  | Administration | Commission | Total               |
| MAINTENANCE AND OPERATIONS              |              |              |                |            |                     |
| Advertising & Promotion                 | 5,000        | 20,000       | 5,500          | 2,000      | 32,500              |
| Advertising-Jobs                        | -            | -            | -              | -          |                     |
| Advertising-Capital Projects            | -            | -            | -              | -          | <u>=</u> )          |
| Special Events - Expenses               | 500          | -            | -              | -          | 500                 |
| Auto Mileage-Not allocated              | 2,500        | 500          | 1,700          | 750        | 5,450               |
| Bad Debts                               | 20,000       | 20,000       | -              | -          | 40,000              |
| Telephone/Communications                | 15,000       | 7,500        | 15,000         | -          | 37,500              |
| Postage                                 | 3,000        | 4,500        | 3,500          | -          | 11,000              |
| Travel, Conf. & Meeting-Not Allocated   | 2,500        | 2,000        | 5,000          | 1,000      | 10,500              |
| Seminars/Professional Training          | 1,000        | 500          | 12,000         | 500        | 14,000              |
| Employee Appreciation Dinner            | Ψ.           | -            | -              | 3,800      | 3,800               |
| Employee Recognition                    | -            | -            | -              | 500        | 500                 |
| Elections                               |              |              | -              | -          | -                   |
| HO Training                             | 1,500        | 2,500        | -              | -          | 4,000               |
| Memberships, Dues & Subscriptions       | 500          | 1,000        | 18,000         | 500        | 20,000              |
| Personnel Administration                | -            | 500          | 500            | -          | 1,000               |
| Personnel Administration-exams          | 150          | 500          | 1,500          | -          | 2,150               |
| Recruiting Expense                      | - 1          | -            | 1,500          | =          | 1,500               |
| Recruiting Expense - Supplies           | -            | =            | 500            | -          | 500                 |
| Insurance Premiums                      | 181,000      | 181,000      | 6,000          | 12,000     | 380,000             |
| Insurance Premium - boatyard            | -            | -            | -              | -          |                     |
| Insurance Investigation                 | -            | 17           | -              | -          | Market Construction |
| Land Vehicles - Fuel                    | 7,500        | 5,000        | -              | -          | 12,500              |
| Patrol Boat - Fuel                      | 7,500        | 3,000        | -              | -          | 10,500              |
| Patrol Boat - Safety Equipment          | -            | -            | -              | -          | -                   |
| Pump Out Vessel - Fuel                  | -            | -            | ¥              | -          | #1                  |
| Office Supplies                         | 7,000        | 5,000        | 8,000          | 500        | 20,500              |
| Operating Supplies                      | 40,000       | 15,000       | -              | -          | 55,000              |
| Oil Clean Up Supplies                   | 5,000        | -            | 9-             | -          | 5,000               |
| Uniform Related Expenses                | 15,000       | 10,000       | -              | -          | 25,000              |
| Safety/Medical Equipment                | 10,000       | 5,000        |                | -          | 15,000              |
| Contractual Services - Outside Services | 35,000       | 110,000      | 25,000         | -          | 170,000             |
| Contractual Services -Temp Services     | 5,000        | 5,000        | 15,000         | -          | 25,000              |

|                                      | Pillar Point | Oyster Point | W. S. W        | Harbor       |           |
|--------------------------------------|--------------|--------------|----------------|--------------|-----------|
| DESCRIPTION                          | Harbor       | Marina/Park  | Administration | Commission   | Total     |
| Contractual Services - Professional  | 15,000       | 5,000        | 35,000         | 500          | 55,500    |
| Contractual - Legal Services         | 95,000       | 20,000       | 50,000         | 500          | 165,500   |
| Claims Settlement                    | _            | -            | -              | <b>⇒</b> 0   | -         |
| Permits/License Fees                 | 150          | 1,500        | -              | -            | 1,650     |
| Misc. Expenses                       | 1,000        | -            | 500            | 1,000        | 2,500     |
| Bank Service Charges                 | 2,400        | 3,000        | 2,000          | -            | 7,400     |
| Merchant C/C Processing Fees         | -            | -            | 500            | -            | 500       |
| Collection Agency Service Expense    | 4,000        | 2,500        | *              | -            | 6,500     |
| Credit Card Fees                     | 7,500        | 7,500        |                | -            | 15,000    |
| Penalties/Finance Charges            | -            | -            | 500            | -            | 500       |
| Payroll Processing Fee               | 5,000        | 4,500        | 2,000          | 1,000        | 12,500    |
| Operating Equip. Maintenance         | -            | -            | 2,500          | -            | 2,500     |
| Equipment Rental                     | 5,000        | 3,000        | 1,500          | - 1          | 9,500     |
| Office Rental                        |              | -            | 98,000         | -            | 98,000    |
| Ingress/Egress Romeo Wharf           | 1,200        | -            | -              | ÷.           | 1,200     |
| Small Tools and Equipment            | 1,000        | 5,000        | -              | -            | 6,000     |
| Repairs & Maintenance-Equipment      | 40,000       | 40,000       | 1,500          | -            | 81,500    |
| Repairs & Maintenance-Real Property  | 40,000       | 40,000       | -              | -            | 80,000    |
| Vessel Destruction                   | 20,000       | 20,000       | -              | - 1          | 40,000    |
| Marine Supplies Purc. Tenants        | -            | -            | -              | -            | -         |
| Repairs & Maintenance-Boat           | 30,000       | 10,000       | -              | -:           | 40,000    |
| Personal Watercraft                  | 3,000        | -            |                | <del>'</del> | 3,000     |
| Garbage Collections                  | 50,000       | 40,000       | -              | -            | 90,000    |
| Debris Box-Launch Ramp Fish Disposal | 5,000        | -            | -              | -            | 5,000     |
| Electric Charges                     | 115,000      | 120,000      | -              | -            | 235,000   |
| Electric Charges Reimbursement       | (40,250)     | (40,000)     | -              | -            | (80,250)  |
| Water Charges                        | 45,000       | 50,000       | -              | -            | 95,000    |
| Water Charges Reimbursement          | (1,500)      | -            | -              | -            | (1,500)   |
| Parking Citation (TDS)               | 50           | 500          | =              | =            | 550       |
| Handling Fees for Citations          | 1,000        | 500          | -              | -            | 1,500     |
| Sewer Fees                           | 30,000       |              | -              | -            | 30,000    |
| Removal of Hazardous Waste           | 1,500        | -            | -              | -            | 1,500     |
| LAFCO Fees                           | -            | -            | 7,000          | -            | 7,000     |
| Property Tax Admin Costs             | -            | <b>#</b> 3   | 15,000         | -            | 15,000    |
| MAINTENANCE AND OPERATIONS           | 840,700      | 731,500      | 334,700        | 24,550       | 1,931,450 |

| Pillar Point<br>Harbor | Oyster Point<br>Marina/Park   | Administration  | Harbor<br>Commission  | Total                                    |
|------------------------|---|---|---|--|
| 075 000                | 1 050 000   | 0.500   |   |  |
| 975,000                | 1,050,000   | 2,500   |   | 2,027,500                                |
| 4                      |   |   |   |  |
| 276 000                | 230,000   | _   | _   | 506,000                                  |
| -                      | 890,000   | -   | 15  | 890,000                                  |
|                        |   |   |   |  |
| 276,000                | 1,120,000   | -   | =   | 1,396,000                                |
|                        |   |   |   |  |
| <b>L</b> 5,            | 7=  |   | <b>.</b>  | :-                                       |
|                        |   |   |   |  |
| 10,000                 | 5,000   |   | - 4   | 25,000                                   |
| 20,000                 |   | 10,000  |   | 50,000                                   |
| a <b>≃</b>             | 10,000  |   | / <del></del>   | 10,000                                   |
|                        |   | =:  | -   | 20,000                                   |
| 50,000                 | <b>-</b> 5,000  |   | -   | 55,000                                   |
| N=                     | -   | =   | -   | = 1                                      |
| 1055                   | -   |   | -   |  |
| 0 <del></del>          | -   | 50<br>50 (60)   | <u>V</u>  | -  |
|                        | E   | 1,500   |   | 1,500                                    |
| ,                      | Ξ.  | ŧ   | -   | -  |
| 18                     |   | 49  | =   | =  |
| - 1                    | -   | 82  |   | #1                                       |
| 00.000                 | -   | :=  | •   | -  |
| 20,000                 | -   | , <del>-</del>  | -   | 20,000                                   |
| 120,000                | 40,000  | 21,500  | -   | 181,500                                  |
|                        | 975,000<br>276,000<br>-<br>276,000<br>-<br>10,000<br>20,000<br>-<br>20,000<br>50,000<br>-<br>-<br>-<br>-<br>-<br>20,000 | 975,000 1,050,000  276,000 230,000  276,000 1,120,000  1,120,000 20,000 20,000 20,000 - 10,000 20,000 - 5,000 | 975,000 1,050,000 2,500  276,000 230,000 - 890,000 -  276,000 1,120,000 -  10,000 20,000 - 10,000 - 20,000 - 50,000 | 975,000 1,050,000 2,500  276,000 230,000 |

| DESCRIPTION  | Pillar Point<br>Harbor               | Oyster Point<br>Marina/Park | Administration | Harbor<br>Commission | Total                                     |
|--|--------------------------------------|-----------------------------|----------------|----------------------|---|
| CAPITAL PROJECTS   |                                      |                             |                |                      |   |
| OPM Projects   |                                      |                             |                |                      |   |
| Dredging - OPM<br>West Basin Power Centers<br>Dock Reconfiguration - Wave Attenuators<br>Office/Retail Development                               | -<br>-<br>-<br>-<br>-                | 180,000<br>90,000<br>20,000 | -              |                      | 180,000<br>90,000<br>20,000               |
| PPH Projects   |                                      |                             |                |                      | -   |
| Fish Buyers Bldg Repairs PPH Warehouse Repairs PPH Harbormaster's Office Repairs PPH - Lessee Sidewalk Expansion Median Strip Dredge Launch Area | 75,000<br>40,000<br>-<br>-<br>20,000 | -                           | -              |                      | 75,000<br>40,000<br>-<br>-<br>-<br>20,000 |
| CAPITAL PROJECTS   | 135,000                              | 290,000                     | -              | -                    | 425,000                                   |
| TOTAL  | 3,707,397                            | 4,448,083                   | 1,255,299      | 139,615              | 9,550,394                                 |
| Carry-over   | 676,617                              | 740,000                     | -              |                      | 1,416,617                                 |
| TOTAL HARBOR DISTRICT  | 4,384,014                            | 5,188,083                   | 1,255,299      | 139,615              | 10,967,011                                |
| Remove Depreciation  | (975,000)                            | (1,050,000)                 | (2,500)        | -                    | (2,027,500)                               |
| Net Uses of Funds  | 3,409,014                            | 4,138,083                   | 1,252,799      | 139,615              | 8,939,511                                 |

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REVENUES
PILLAR POINT HARBOR

| 1       |                                       | 2009-10      | 2009-10   | 2009-10         | 2009-10   | 2010-11   |
|---------|---------------------------------------|--------------|-----------|-----------------|-----------|-----------|
|         | DESCRIPTION                           | ORIGINAL     | AMENDED   | YEAR TO DATE    | PROJECTED | FINAL     |
|         | PILLAR POINT HARBOR                   | BUDGET       | BUDGET    | THRU 03/31/2010 | ANNUAL    | BUDGET    |
|         |                                       |              |           |                 | 7         |           |
|         | Operating Revenue                     |              |           |                 |           |           |
|         |                                       |              |           |                 |           |           |
| 420.009 | Berth Promo                           | (10,000)     | (10,000)  | (10,613)        | (14,151)  | (10,000)  |
| 420.010 | Berth Rental                          | 1,200,000    | 1,200,000 | 882,227         | 1,176,302 | 1,175,000 |
| 420.011 | Live Aboard                           | 100,000      | 100,000   | 56,369          | 75,159    | 75,000    |
| 420.014 | Transient Dockage/Berth Rent.         | 80,000       | 80,000    | 52,308          | 69,744    | 80,000    |
| 420.018 | Impound Fees                          | 1,000        | 1,000     | 17,825          | 17,825    | 1,000     |
| 420.020 | Launching Fees                        | 50,000       | 50,000    | 52,227          | 78,340    | 60,000    |
| 420.025 | Boat Wash Fees                        | 3,000        | 3,000     | 2,893           | 4,340     | 3,000     |
| 420.026 | Hoist Fees                            | 1,500        | 1,500     | 703             | 937       | 1,000     |
| 420.034 | Princeton Lot - Dry Storage           | 500          | 500       | 1,850           | 2,467     | 1,000     |
| 420.035 | Dry Storage                           | -            | -         | 2,700           | 3,600     | 1,000     |
| 420.040 | Rents & Concessions                   | 300,000      | 300,000   | 191,354         | 268,141   | 300,000   |
| 420.044 | RV C Lot                              | 25,000       | 25,000    | 19,788          | 29,682    | 25,000    |
| 420.046 | Day Use - Parking Revenues            | 10,000       | 10,000    | -               | -         | 10,000    |
| 420.049 | Special Events Revenue                | -            | -         | 400             | 533       | 500       |
| 420.053 | Laundry Revenue                       | 5,000        | 5,000     | 2,627           | 3,503     | 4,000     |
| 420.055 | Mooring Fees                          | 45,000       | 45,000    | 31,979          | 42,638    | 40,000    |
| 420.056 | Service Fee for Emergencies (pumpout) | -            | -         | 180             | 240       | -         |
| 420.060 | Patrol Boat Service                   | 1,500        | 1,500     | 606             | 808       | 500       |
| 420.070 | Late Fees                             | 1,000        | 1,000     | 2,374           | 3,165     | 3,000     |
| 420.079 | PPH Commercial Activity Permits       | 20,000       | 20,000    | 7,975           | 10,633    | 15,000    |
| 420.080 | Other Sales                           | 3,000        | 3,000     | 2,903           | 3,871     | 2,000     |
| 420.081 | Miscellaneous Income                  | 4,000        | 4,000     | 793             | 1,057     | 2,000     |
| 420.091 | Waiting List Fees                     | 1,000        | 1,000     | 550             | 733       | 500       |
| 420.092 | Leasee Transfer/Contract Fees         | -            | -         | ÷               |           | -         |
| 420.096 | Expense Reimbursement                 | <del>-</del> | -         | -               | -         | -         |
| 420.097 | County Parking Fines                  | 3,000        | 3,000     | 3,230           | 4,307     | 3,000     |
| 420.100 | Project bid fees                      | -            | -         | <u> </u>        | -         | =         |
| 420.200 | OES Grant-Storm Damage                | _            | _         | -               |           | -         |
| 420.420 | DBW Abandoned Vessel Grant            | -            | -         | -               | -         | H.        |
| 420.100 | Project bid fees                      | -            |           | 100             | 133       | (4)       |
|         | Total Operating Poyenus               | 1 844 500    | 1 844 500 | 1 323 246       | 1 784 009 | 1,792,500 |
|         | Total Operating Revenue               | 1,844,500    | 1,844,500 | 1,323,346       | 1,784,008 | 1,792     |

|  | DESCRIPTION<br>PILLAR POINT HARBOR  | 2009-10<br>ORIGINAL<br>BUDGET | 2009-10<br>AMENDED<br>BUDGET | 2009-10<br>YEAR TO DATE<br>THRU 03/31/2010 | 2009-10<br>PROJECTED<br>ANNUAL        | 2010-11<br>FINAL<br>BUDGET |
|--|---|-------------------------------|------------------------------|--|---------------------------------------|----------------------------|
| 420.230  | Non-Operating Revenue Grants - Salmon Season Closure Grant Capital Projects: Loans-Grants-Cost Share  | ř                             | 3                            | 2  | =                                     | 8                          |
| 420.110<br>420.220<br>420.411<br>420.430<br>420.450<br>420.900 | DBW Loan 71 Berth Project Interpretive Signs - NMSP Sanctuary/Fishermen's Grant DBW Launch Ramp Floats DBW Pump Station Grant/Reimbursement DBW Loan Restrooms - Project Cancelled PPH Asset Sales - Net Proceeds | -                             |                              | -<br>-<br>-<br>-<br>-<br>250               | -<br>-<br>-<br>-<br>-<br>-<br>660,000 | -                          |
|  | ×   |                               | -                            | 250  | 660,000                               | =                          |
|  | Pillar Point - Total  | 1,844,500                     | 1,844,500                    | 1,323,596                                  | 2,444,008                             | 1,792,500                  |

#### Pillar Point Harbor

#### 2010-2011

- 1. The salmon season was cancelled for all commercial and sport fishing for 2009. Operating revenues for FY2009-10 fell by approximately \$35 thousand or 2%. Based upon the most recent information, the salmon season will be reinstated for 2 weeks in July, 2010. It is unclear whether there will be another negative impact on harbor revenues for FY2010-11. As a result, Pillar Point Harbor operating revenues have been adjusted downwards by approximately \$50 thousand total over FY2009-10 budget and \$15 thousand over projected actual. This is more conservative than assuming revenues would remain flat.
- 2. Based upon the current economic conditions, the Board has decided to maintain the existing rates and fees schedule for FY2010-11. Therefore there are no rate increases in the FY2010-11 Budget.
- 3. Budgeted revenue from lessee rents and concessions is expected to remain flat, despite the new lease agreement with Maverick's Surf Shop. Given the current economic climate it is difficult to predict whether revenues will improve for this coming fiscal year. As the economy improves, it is hoped that foot traffic to the harbor and related patronage of the harbor and lessee facilities will increase.
- 4. Revenue from the establishment of Paid Parking is budgeted at \$10 thousand.
- 5. Overall, operating revenue is expected to be (2.8%) lower than FY2009-10 budget. This represents a (\$52 thousand) decrease from prior year's budget.
- 6. For Pillar Point Harbor, there are no grant monies budgeted to be received from Department of Boating and Waterways Grant for Abandoned Vessel Abatement.

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REVENUES
OYSTER POINT MARINA

|         |   | 2000 10           | 2222 (2         |                   |                    |                    |
|---------|---|-------------------|-----------------|-------------------|--------------------|--------------------|
|         |   | 2009-10           | 2009-10         | 2009-10           | 2009-10            | 2010-11            |
|         | DESCRIPTION                                 | ORIGINAL          | AMENDED         | YEAR TO DATE      | PROJECTED          | FINAL              |
|         | OYSTER POINT MARINA                         | BUDGET            | BUDGET          | THRU 03/31/09     | ANNUAL             | BUDGET             |
|         | Oti D                                       |                   |                 |                   |                    |                    |
| 430.009 | Operating Revenue                           | (0.000)           | (0.000)         |                   |                    | (2.000)            |
| 430.009 | Berth Rent Promotion                        | (2,000)           | (2,000)         | -                 | 000.000            | (2,000)            |
| 430.010 | Berth Rental<br>Live Aboard                 | 925,000           | 925,000         | 666,722           | 888,963            | 900,000            |
| 430.011 |   | 240,000<br>85.000 | 240,000         | 141,995<br>90,600 | 189,327<br>120,800 | 200,000<br>100,000 |
| 430.014 | Transient Dockage/Berth Rent. Dock Boxes    | 6,500             | 85,000<br>6,500 | 5,208             | 6.944              | 6,500              |
| 430.018 | Impound Fees                                | 7.500             | 7,500           | 8,440             | 12,660             | 7,500              |
| 430.010 | Launch Fees                                 |                   |                 |                   | 24,757             | 20,000             |
| 430.020 |   | 15,000            | 15,000          | 18,568<br>1,470   |                    | 2,000              |
| 430.025 | Boat Wash                                   | 1,000             | 1,000           |                   | 1,960              |                    |
|         | Rents & Concessions                         | 225,000           | 225,000         | 166,715           | 222,287            | 225,000            |
| 430.051 | Key Fee                                     | 1,500             | 1,500           | 1,356             | 1,807              | 1,500              |
| 430.056 | Service Fees for Emergencies                | -                 | -               | 60                | 80                 | -                  |
| 430.065 | Bad Debt Recoveries                         |                   | -               | -                 |                    | -                  |
| 430.070 | Late Fees                                   | 4,000             | 4,000           | 3,383             | 4,511              | 4,000              |
| 430.079 | OPM Commercial Activity Permits             | 1,000             | 1,000           | (100)             | (133)              | 500                |
| 430.080 | Other Sales                                 | 1,000             | 1,000           | 450               | 600                | 500                |
| 430.081 | Miscellaneous Income                        | 1,000             | 1,000           | 169               | 225                | 500                |
| 430.091 | Wait List Fees                              | 500               | 500             | 300               | 400                | 500                |
| 430.092 | Lease Transfer Fee                          | -                 | -               | •                 | 3                  | -                  |
| 430.096 | Expense Reimbursement                       | •                 | -               |                   |                    | -                  |
| 430.097 | County Parking Fines                        | 750               | 750             | 1,062             | 1,416              | 750                |
| 430.100 | Project Bid fees                            | -                 |                 | 150               | 200                |                    |
| 430.420 | DBW Abandoned Vessel Grant                  | 20,000            | 20,000          | *                 | -                  | 20,000             |
|         |   |                   |                 |                   |                    |                    |
|         | Total Operating Revenue                     | 1,532,750         | 1,532,750       | 1,106,548         | 1,476,804          | 1,487,250          |
|         |   |                   |                 |                   |                    |                    |
|         | Non-Operating Revenue                       |                   | ~               |                   | -                  | -                  |
|         |   |                   | I               |                   |                    |                    |
|         | Capital Projects: Grants and Cost Share     |                   |                 |                   |                    | 1                  |
| 430.421 | DBW - Launch Ramp/Parking Lot               | -                 | -               | -                 | -                  | - 1                |
| 430.500 | WETA Ferry Terminal - Cost Share Proceeds   | 1,340,000         | 1,340,000       | 1,340,000         | 1,340,000          | -                  |
|         |   |                   |                 |                   |                    |                    |
|         | Total - Capital Projects: Grants/Cost Share | 1,340,000         | 1,340,000       | 1,340,000         | 1,340,000          | -                  |
|         | Oyster Point Marina - Total                 | 2,872,750         | 2,872,750       | 2,446,548         | 2,816,804          | 1,487,250          |
|         | System Former marina - Total                | 2,012,130         | 2,012,130       | 2,440,540         | 2,010,004          | 1,401,200          |

#### Oyster Point Marina/Park

#### 2010-2011

- 1. For FY2009-10, berth revenues are projected to be \$900 thousand, a decrease of \$25 thousand over FY2009-10 budget. Revenues fell, largely due to vacancies caused by the disruption from the dredging and the loss of 134 berths from the WETA Ferry Terminal dock removal.
- 2. Berth rates have not been raised over the past three years. Occupancy in FY2008-09 was 56% prior to the loss of berths from the dock removal. Occupancy in FY2009-10 was 71% after the loss of berths.
- 3. There are no rate increases planned for FY2010-11.
- 4. For Oyster Point Marina, \$20 thousand has budgeted to be received from Department of Boating and Waterways Grant for Abandoned Vessel Abatement. This is equal to last year's budget amount.
- 5. The remaining revenues for FY2010-11 have been budgeted to be equal to FY2009-10 projected annual. This represents an estimated (\$45 thousand) decrease over last year's budget.
- 6. There are no other revenue sources projected to be received for Oyster Point Marina/Park for FY2010-11.

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REVENUES ADMINISTRATION

|         | DESCRIPTION<br>ADMINISTRATION          | 2009-10<br>ORIGINAL<br>BUDGET | 2009-10<br>AMENDED<br>BUDGET | 2009-10<br>YEAR TO DATE<br>THRU 03/31/2010 | 2009-10<br>PROJECTED<br>ANNUAL | 2010-11<br>FINAL<br>BUDGET |
|---------|--|-------------------------------|------------------------------|--|--------------------------------|----------------------------|
|         | Non-Operating Revenue                  |                               |                              |  |                                |                            |
| 410.054 | Interest Income                        | 140,000                       | 140,000                      | 41,435                                     | 82,870                         | 80,000                     |
| 410.061 | State Mandated Costs Grant             | -                             | -                            | -  | -                              | -                          |
| 410.071 | ERAF State Deduction                   | (1,000,000)                   | (1,000,000)                  | -  | -                              | (1,000,000)                |
| 410.076 | ERAF Rebate Back to District           | 350,000                       | 350,000                      | 777,969                                    | 750,000                        | 500,000                    |
| 410.094 | Other Tax Revenues                     | -                             | · <del>-</del>               | 18,859                                     | 22,047                         | .=                         |
| 410.095 | Tax Revenues                           | 4,815,000                     | 4,815,000                    | 2,158,837                                  | 3,727,317                      | 4,750,000                  |
| 410.097 | State and County Citation Fees         | -                             | -                            | 936  | 806                            | -                          |
| 410.900 | Gain (Loss) on Sale/Disposal of Assets | = .                           | -                            | -  | -                              | -                          |
|         | Administration - Total                 | 4,305,000                     | 4,305,000                    | 2,998,036                                  | 4,583,040                      | 4,330,000                  |

#### <u>Administration</u>

#### 2010-2011

- 1. For FY2010-11, interest income is projected to be \$80 thousand due to expected average cash reserves of approximately \$8.0 million and an interest rate of 1.0%. Currently the interest rate is below 1.0%. This is a decrease of \$60 thousand below the FY2009-10 budget, due to continuing recession and Federal Reserve Bank actions lowering the fed funds rate to 0.25%.
- 2. Net property tax revenues are projected to be \$3.75 million. The FY2010-11 property tax revenue estimate includes a nominal increase of \$85 thousand over FY2009-10 budget. This estimate is based upon historical patterns as well as current trends in property values plus information received from the San Mateo County Assessor's Office.
- 3. The annual **Education Revenue Augmentation Fund ("ERAF")** shift to the State is expected to be approximately \$1.0 million.
- 4. In the last preceding four fiscal years, the District has received annual ERAF rebates due to property tax revenues accelerating faster than what was due in ERAF deductions. San Mateo County has calculated these rebates. The State has questioned whether these rebates are valid. The District may have to return any rebates we have received should the County lose the challenge. However, for FY2009-10, the District received \$777 thousand in ERAF rebates. For FY2010-11, we are estimating a \$500 thousand ERAF Rebate.

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EXPENSES
PILLAR POINT HARBOR

| ACCOUNT<br>NUMBER                                 | DESCRIPTION<br>PILLAR POINT HARBOR                     | 2009-10<br>ORIGINAL<br>BUDGET | 2009-10<br>AMENDED<br>BUDGET | 2009-10<br>YEAR TO DATE<br>THRU 03/31/2010 | 2009-10<br>PROJECTED<br>ANNUAL   | 2010-11<br>FINAL<br>BUDGET | 2009-10<br>CARRYOVER                     |
|---|--|-------------------------------|------------------------------|--|--|----------------------------|--|
|   | PERSONNEL AND RELATED COSTS                            |                               | 10                           |  |  |                            |  |
| 510,000   | Salaries and Wages                                     | 640,000                       | 640,000                      | 454,003                                    | 605,338  | 600,000                    |  |
|   | Salaries and Wages - Part Time                         | 040,000                       | 0-10,000                     | 104,000                                    | -  | 200,000                    |  |
| 511.011   | Swing Differential                                     | 1,500                         | 1,500                        | 779  | 1,039  | 1,500                      | 1  |
| 511.012   | Graveyard Differential                                 | 2,000                         | 2,000                        | 1,287                                      | 1,716  | 2,000                      |  |
| 511.021   | Swing OT Differential                                  | 500                           | 500                          | 8  | 11   | 250                        | 1  |
| 511.022   | Graveyard OT Differential                              | 500                           | 500                          | 35   | 46   | 250                        | 1  |
| 512.000   | Overtime   | 15,000                        | 15,000                       | 9,161                                      | 12,215   | 15,000                     |  |
| 513.010   | Extended Illness Bank                                  | 10,000                        | 10,000                       | 7,806                                      | 10,409   | 12,000                     | 1  |
| 514.010   | Paid Time Off Expense (PTO)                            | 125,000                       | 125,000                      | 97,871                                     | 130,494  | 125,000                    |  |
| 514.011   | Overtime Paid Time Off Expense (PTO-OT)                | 25,000                        | 25,000                       | 15,688                                     | 20,918   | 25,000                     | 1  |
|   | Bereavement  | 1,000                         | 1,000                        | 770  | 1,027  | 1,000                      |  |
| 517,000   | Management Hours                                       | 3,500                         | 3,500                        | 2,324                                      | 3,098  | 1,750                      | 1  |
| 518.000   | Holiday Pay  | 40,000                        | 40,000                       | 23,021                                     | 30,695   | 35,000                     |  |
| 519.200   | Admin Leave Exp  | 3,000                         | 3,000                        | ( <del>*</del> 3                           | 1.81   | 3,000                      | 1  |
| 519.300   | Jury Duty  | (#)                           |                              |  |  |                            |  |
|   |  |                               |                              |  |  |                            |  |
|   | Salaries and Wages Summary                             | 867,000                       | 867,000                      | 612,754                                    | 817,005  | 821,750                    |  |
|   |  |                               |                              |  |  | 257.1321.400.01            |  |
| 520.000   | Retirement-EE  | 60,690                        | 60,690                       | 37,915                                     | 50,554   | 65,740                     |  |
| 520.001   | Retirement-ER  | 130,050                       | 130,050                      | 76,139                                     | 101,519  | 123,263                    |  |
| 522.000   | Social Security Insurance                              | ·                             | 5                            | na fan                                     | 10 No. 10 | 1000                       |  |
|   | Medicare Tax   | 12,572                        | 12,572                       | 7,851                                      | 10,468   | 11,915                     |  |
|   | Unemployment Insurance Tax                             | 2,839                         | 2,839                        |  | Target Sales   | 2,500                      |  |
|   | Health Insurance                                       | 185,803                       | 185,803                      | 107,703                                    | 143,604  | 150,000                    |  |
|   | Health Insurance-Employee Reimbursement                | 24,710                        | 24,710                       | 16,848                                     | 22,464   | 25,000                     | 1  |
|   | Health Insurance-Retirees                              | (58,582)                      | (58,582)                     | 21,639                                     | 28,852   | 50,000                     |  |
|   | Health Insurance-Commissioner Reimbursement            | <b>3</b>                      |                              | 50.004                                     | 74.004   | -<br>75 000                | 1  |
| VII. 30-407-117-117-117-117-117-117-117-117-117-1 | Health Insurance-OPEB                                  | 71,094                        | 71,094                       | 53,321                                     | 71,094   | 75,000                     |  |
|   | Health Insurance-OPEB Credit for Out-of-Pocket Payment |                               | •                            | -  | -  | (50,000)<br>(1,000)        | 1  |
| 523,009<br>523,010                                | Life Insurance-OPEB Credit for Out-of-Pocket Payment   | 12,000                        | 12,000                       | 6,083                                      | 8.111  | 10,000                     | 1  |
|   | Life Insurance Life Insurance-Retirees                 | (1,000)                       | (1,000)                      | 482  | 643  | 1,000                      | ł  |
|   | Line Insurance-Retirees Long-Term Disability Insurance | 6,500                         | 6,500                        | 3,930                                      | 5,240  | 6,500                      | 1  |
|   | Workers Compensation Ins.                              | 65,000                        | 65.000                       | 48,750                                     | 65,000   | 65,000                     | 1  |
| 525,000   | Wellness Program                                       | 05,000                        | 00,000                       | 40,730                                     | 03,000   | 30,000                     | !  |
|   | Employee Assistance Program                            | 1,500                         | 1,500                        | 948  | 1,264  | 1,500                      |  |
|   | Personnel Admin-Emp Exams                              | 1,500                         | 1,000                        | 88   | 117  | 129                        | 1  |
| 551,000   | Auto Allowance - PPH                                   | -                             | -                            | 500  | 667  | 2,400                      | 1  |
| 590.000   | Internal Labor on Projects                             |                               | 1774<br>1 <b>7</b> 15        | -  | -  | 2,700                      |  |
| Q00.000   | miletinal Edge of the following                        |                               |                              |  | 9  |                            |  |
|   | Benefits Summary                                       | 513,176                       | 513,176                      | 382,197                                    | 509,596  | 538,947                    | - 10 10 10 10 10 10 10 10 10 10 10 10 10 |
|   | PERSONNEL AND RELATED COSTS                            | 1,380,176                     | 1,380,176                    | 994,951                                    | 1,326,601  | 1,360,697                  |  |

| ACCOUNT<br>NUMBER | DESCRIPTION<br>PILLAR POINT HARBOR   | 2009-10<br>ORIGINAL<br>BUDGET  | 2009-10<br>AMENDED<br>BUDGET             | 2009-10<br>YEAR TO DATE<br>THRU 03/31/2010 | 2009-10<br>PROJECTED<br>ANNUAL | 2010-11<br>FINAL<br>BUDGET | 2009-10<br>CARRYOVER      |
|-------------------|--|--|--|--|--------------------------------|----------------------------|---------------------------|
|                   | MAINTENANCE AND OPERATIONS   |  |  |  |                                | 2.100                      |                           |
| 640,000           | Advertising & Promotion  | 10,000   | 10,000                                   | 1,880                                      | 2,506                          | 5,000                      |                           |
| 640,010           |  | 21 FAX   | N = 1                                    | 1.7  | -                              | 60.<br>6756                |                           |
| 640,015           |  | -  | *  |  | - 1                            | 273                        |                           |
| 649,000           | Special Events - Expenses  | -  |  | 2,322                                      | 3,096                          | 500                        |                           |
| 650.999           | Auto Mileage-Not allocated   | 2,500  | 2,500                                    | 821  | 1,095                          | 2,500                      |                           |
| 660.000           | Bad Debts  | 20,000   | 20,000                                   | 15,000                                     | 20,000                         | 20,000                     |                           |
| 670.000           | Telephone/Communications   | 7,500  | 7,500                                    | 9,945                                      | 13,260                         | 15,000                     |                           |
| 670,001           | Postage  | 5,000  | 5,000                                    | 2,102                                      | 2,802                          | 3,000                      |                           |
| 680.181           | Travel, Conferences & Meetings-Temko   | 0,000  | 5,555                                    |  | -                              |                            |                           |
| 680.755           | Travel, Conferences & Meetings-Tenko   |  |  | - 1  |                                |                            |                           |
| 680.999           | Travel, Conferences & Meetings-Drapel  Travel, Conferences & Meetings-Not Allocated  | 1,500  | 1,500                                    | 1,273                                      | 1,698                          | 2,500                      |                           |
| 681.000           | Seminars/Professional Training   | 1,000  | 1,000                                    | 1,210                                      | 1,000                          | 1,000                      |                           |
| 682,000           | HO Training  | 3,000  | 3,000                                    | 2,137                                      | 2,849                          | 1,500                      |                           |
| 685.000           | Employee Appreciation Dinner   | 3,000  | 5,000                                    | 2,131                                      | 2,043                          | 1,000                      |                           |
| 685.010           |  | 2  |  | -  | . 1                            |                            |                           |
| 690.000           | Employee Recognition   | 500  | 500                                      | 456  | 607                            | 500                        |                           |
|                   | Memberships, Dues & Subscriptions  | 300  | 300                                      | - 430                                      | - 1                            | -                          |                           |
| 695.000           | Personnel Administration   | 104  | 104                                      | -  |                                | 150                        |                           |
| 695,010           | Personnel Administration testing/exams   | and the second s | #PACK PACK PACK PACK PACK PACK PACK PACK |  | 150,000                        | 181,000                    |                           |
| 710.000           | Insurance Premiums   | 150,000  | 150,000                                  | 112,500                                    | 130,000                        | 101,000                    |                           |
| 710.020           | Statement and representation of the statement of the stat | -  | -  | _  | -                              | -                          |                           |
| 710.010           |  |  |  |  | 5 042                          | 7,500                      |                           |
| 720,000           | [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [ [  | 8,500  | 8,500                                    | 4,210                                      | 5,613                          |                            |                           |
| 720.010           | Contraction Contract Contraction Contracti | 9,000  | 9,000                                    | 3,794                                      | 5,058                          | 7,500                      |                           |
| 720.015           | TO THE STATE OF TH | -  | -  | (#   |                                | 7.000                      |                           |
| 730.000           | Office Supplies  | 7,000  | 7,000                                    | 3,030                                      | 4,040                          | 7,000                      |                           |
| 740.000           | Operating Supplies   | 25,000   | 25,000                                   | 27,214                                     | 36,285                         | 40,000                     |                           |
| 740.010           | Oil Clean Up Supplies  | 6,000  | 6,000                                    | 2,392                                      | 3,190                          | 5,000                      |                           |
| 745.000           | Uniform Related Expenses   | 15,000   | 15,000                                   | 8,806                                      | 11,742                         | 15,000                     |                           |
| 755.000           | Safety/Medical Equipment   | 5,000  | 5,000                                    | 5,364                                      | 7,152                          | 10,000                     |                           |
| 755.001           | Patrol Boat Safety Equipment   | •  | =  | 7. <b>m</b> .                              | 70                             |                            |                           |
| 760.000           | Contractual Services - Outside Services  | 25,000   | 25,000                                   | 16,754                                     | 22,339                         | 35,000                     |                           |
| 760.010           | Contractual Services -Temp Services  | =  |  |  | 3. <del>11</del>               | 5,000                      |                           |
| 760,030           | Contractual Services - Professional  | 15,000   | 15,000                                   | 13,702                                     | 18,269                         | 15,000                     |                           |
| 762.000           | Contractual - Legal Services   | 60,000   | 60,000                                   | 34,815                                     | 46,420                         | 95,000                     |                           |
| 762.030           | Claims Settlement  | 5  | 3 <del>5</del> 0.                        | •  | 5 <u>14</u>                    | E CANDON                   |                           |
| 763.000           | Permits/License Fees   | 150  | 150                                      | 541  | 721                            | 150                        |                           |
| 765,000           | Misc. Expenses   | 1,000  | 1,000                                    | +  |                                | 1,000                      |                           |
| 765,010           | Bank Service Charges   | 2,400  | 2,400                                    | 1,751                                      | 2,334                          | 2,400                      |                           |
| 765.020           | Merchant Credit Card Processing Fees   | 6,600  | 6,600                                    | (2)  | 74                             |                            |                           |
| 765,030           | Collection Agency Service Expense  | 1,500  | 1,500                                    | 2,775                                      | 3,700                          | 4,000                      |                           |
| 765.031           | Credit Card Fees   | 3,209  | 3,209                                    | 4,191                                      | 5,589                          | 7,500                      |                           |
| 765,100           | Penalties/Finance Charges  |  | (12)                                     | 5#1  |                                | 140                        |                           |
| 765.200           | Payroll Processing Fee   | 5,000  | 5,000                                    | 3,231                                      | 4,308                          | 5,000                      |                           |
| 770.000           | Operating Equip. Maintenance   | 24   | (4)                                      | (m)  | 250 171<br>250                 | -                          |                           |
| 771.000           | Equipment Rental   | 6,000  | 6,000                                    | 2,611                                      | 3,481                          | 5,000                      |                           |
|                   | Ingress/Egress Romeo Pier  | 1,200  | 1,200                                    | 900  | 1,200                          | - 1,200                    | gara in <del>e</del><br>E |

| CCOUNT  | DESCRIPTION<br>PILLAR POINT HARBOR      | 2009-10<br>ORIGINAL<br>BUDGET | 2009-10<br>AMENDED<br>BUDGET | 2009-10<br>YEAR TO DATE<br>THRU 03/31/2010 | 2009-10<br>PROJECTED<br>ANNUAL | 2010-11<br>FINAL<br>BUDGET | 2009-10<br>CARRYOVER |
|---------|---|-------------------------------|------------------------------|--|--------------------------------|----------------------------|----------------------|
| 775.000 | Small Tools and Equipment               | 1,011                         | 1,011                        | 683  | 911                            | 1,000                      |                      |
| 779.000 | Removal of Hazardous Waste              | 1,500                         | 1,500                        |  | - 1                            | 1,500                      |                      |
| 780,000 | Repairs & Maintenance-Equipment         | 12,000                        | 12,000                       | 16,149                                     | 21,531                         | 40,000                     |                      |
| 780,001 | Repairs & Maintenance-Real Property     | 15,000                        | 15,000                       | 13,225                                     | 17,633                         | 40,000                     |                      |
| 780,003 | Repairs & Maintenance-Boatyard          | -                             |                              | - 1  | -                              | 4                          |                      |
| 780,004 | Vessel Destruction                      | 20,000                        | 20,000                       | 1,600                                      | 2,133                          | 20,000                     |                      |
| 780,006 | Marine Supplies Purc. Tenants           | -                             | -                            | (946)                                      | (1,261)                        |                            |                      |
| 780.020 | Repairs & Maintenance-Boat              | 20,000                        | 20,000                       | 46,314                                     | 61,751                         | 30,000                     |                      |
| 780.030 | Personal Watercraft                     | 3,000                         | 3,000                        | -  |                                | 3,000                      |                      |
| 782.000 | Garbage Collections                     | 60,000                        | 60,000                       | 36,311                                     | 48,415                         | 50,000                     |                      |
| 782.002 | Debris Box-Launch Ramp Fish Disposal    | 7,500                         | 7,500                        | 1,805                                      | 2,407                          | 5,000                      |                      |
| 782.010 | Electric Charges                        | 115,000                       | 115,000                      | 78,442                                     | 104,590                        | 115,000                    |                      |
| 782.011 | Electric Charges Reimbursement          | (40,250)                      | (40,250)                     | (29,830)                                   | (39,774)                       | (40,250)                   |                      |
| 782.020 | Water Charges                           | 37,000                        | 37,000                       | 29,785                                     | 39,714                         | 45,000                     |                      |
| 782.021 | Water Charges Reimbursement             | (1,500)                       | (1,500)                      | (428)                                      | (571)                          | (1,500)                    |                      |
| 787.000 | Parking Citation (TDS)                  | 50                            | 50                           |  | - 1                            | 50                         |                      |
| 787.100 | Handling Fees for Citations             | 1,000                         | 1,000                        | 688  | 917                            | 1,000                      |                      |
| 788.000 | Sewer Fees                              | 50,000                        | 50,000                       | 28,552                                     | 38,069                         | 30,000                     |                      |
|         | MAINTENANCE AND OPERATIONS              | 704,974                       | 704,974                      | 506,865                                    | 675,820                        | 840,700                    |                      |
| 789.000 | Depreciation Expense                    | 975,000                       | 975,000                      |  | -                              | 975,000                    |                      |
| 700.000 |   | 570,000                       | 0.0,000                      |  |                                |                            |                      |
|         | DEBT SERVICE                            |                               |                              |  |                                |                            |                      |
| 790.000 | Interest Expense-Dept Boating/Waterways | 270,334                       | 270,334                      | 138,964                                    | 277,928                        | 276,000                    |                      |
| 791.000 | Principal - Dept Boating/Waterways      | -                             | -                            |  | -                              | •                          |                      |
|         | DEBT SERVICE                            | 270,334                       | 270,334                      | 138,964                                    | 277,928                        | 276,000                    | -                    |
|         | OPEB RESERVE                            | 830,534                       | 830,534                      | 622,901                                    | 830,534                        |                            |                      |

| ACCOUNT<br>NUMBER                                   | DESCRIPTION<br>PILLAR POINT HARBOR   | 2009-10<br>ORIGINAL<br>BUDGET   | 2009-10<br>AMENDED<br>BUDGET         | 2009-10<br>YEAR TO DATE<br>THRU 03/31/2010 | 2009-10<br>PROJECTED<br>ANNUAL     | 2010-11<br>FINAL<br>BUDGET | 2009-10<br>CARRYOVER |
|---|--|---------------------------------|--------------------------------------|--|------------------------------------|----------------------------|----------------------|
|   | CAPITAL OUTLAY   |                                 |                                      |  |                                    |                            |                      |
| 801.003<br>801.004<br>920.00<br>845.000<br>860.000  | Computer Software<br>Patrol Vehicle<br>Office Equipment                                  | 10,000<br>15,000<br>-<br>-<br>- | 10,000<br>15,000<br>-<br>-           | 20,216<br>2,164<br>-<br>-<br>2,000         | 20,216<br>4,327<br>-<br>-<br>4,000 | 10,000<br>20,000<br>-<br>- |                      |
| 865.000<br>870.000<br>880.000<br>890.001<br>899.100 | Facility Fixtures/Landscaping Dock Repairs/Equipment Patrol Boat Interpretive Signs      | 10,000                          | 15,000<br>85,000<br>30,000<br>20,000 | 15,535<br>-<br>-<br>-<br>9,032             | 15,000<br>-<br>-<br>-<br>18,065    | 50,000<br>-<br>-<br>20,000 | 75,000               |
| 915.220   | New Transformer Boxes  CAPITAL OUTLAY  | 35,000                          | 24,000                               | 48.947                                     | 61,608                             | 100.000                    | 24,000<br>99,000     |
|   | CAPITAL PROJECTS   | 55,555                          | 155,000                              | 40,047                                     | 01,000                             | 100,000                    | 00,000               |
| 937.010   | Fish Buyers Bldg Repairs 40 Berths - Cal Boating Loan 71 Addl Berths, Bulkhead, Haul-Out | :                               | -<br>-<br>462,617                    | 19,976                                     | 39,952                             | 75,000<br>-                | 462,617              |
| 937.010<br>940.050                                  | 40 Berths - Cal Boating Loan PPH Warehouse Repairs PPH Harbormaster's Office Repairs     |                                 | 402,617                              | 19,570                                     | -                                  | -<br>-<br>40,000           | 402,017              |
| 940.070<br>940.085                                  | PPH - Lessee Sidewalk Expansion  | 115,000<br>20,000               | 115,000<br>20,000                    | 4,702                                      | 9,405                              | 20,000                     | 115,000              |
|   | Slurry Seal and Stripe Parking Lots (Upper C/Main A)<br>Median Strip                     | 20,000                          | 20,000                               | 392<br>6,250                               | -<br>784<br>-                      | (#1<br>(#1                 |                      |
|   | CAPITAL PROJECTS   | 155,000                         | 617,617                              | 31,320                                     | 50,141                             | 135,000                    | 577,617              |
|   | PILLAR POINT HARBOR TOTAL  | 4,351,018                       | 4,977,635                            | 2,343,948                                  | 3,222,631                          | 3,687,397                  | 676,617              |

### Pillar Point Harbor

### 2010-2011

- 1. For FY2010-11, the Pillar Point Harbor budget for personnel and related costs is expected to decrease by approximately \$20 thousand over the FY2009-10 budget due to staff retirement. The District has taken the opportunity to utilize existing staff to cover the previous harbormaster's responsibilities. As such, the remaining District harbormaster is now splitting his time between Pillar Point Harbor and Oyster Point Marina/Park. The savings are offset by 3.0% cost of living adjustment based on the December 31, 2009 Labor CPI for San Francisco-Oakland-San Jose and a 5.0% increase for those staff still below their top step specified in the collective bargaining agreements.
- 2. The budget includes annual OPEB expense of \$75,000 with a credit for out-of-pocket retiree-health insurance premiums paid of \$50,000, for a net annual OPEB expense of \$25,000.
- 3. The FY2010-11 budget for maintenance and operations, excluding wages and benefits, has increased \$135 thousand over the FY2009-10 budget, due to an increase in repairs and maintenance of approximately \$60 thousand for deferred maintenance items that now need attention. In addition, it is expected that utility costs will increase by approximately \$10 thousand, legal services by \$35 thousand and insurance premiums by \$30 thousand.
- 4. Interest payments to the Department of Boating and Waterways (DBW) have been included in this budget at \$276 thousand as set in the Loan Agreement with the DBW.
- 5. Capital expenditures in the FY2010-11 budget total \$951,617, of which \$676,617 are carryover funds from projects started prior to FY2010-11, and \$275,000 in current year projects. Current projects include \$75,000 for the upgrade to fish buyers building, \$40,000 for the PPH Warehouse, \$40,000 for the PPH Harbormaster's Office, and \$20,000 to dredge the PPH Boat Launch Ramp. In addition there is \$25 thousand allocated for the Marina Billings conversion. Carryover projects are: \$462,617 bulkhead project; \$115,000 lessee sidewalk expansion; \$75,000 for the lessee building roof repair/replacement; \$24,000 for the replacement of transformer boxes.

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



EXPENSES
OYSTER POINT MARINA

| ACCOUNT<br>NUMBER   | DESCRIPTION<br>OYSTER POINT MARINA  | 2009-10<br>ORIGINAL<br>BUDGET  | 2009-10<br>AMENDED<br>BUDGET  | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10   | 2009-10<br>PROJECTED<br>ANNUAL   | 2010-11<br>FINAL<br>BUDGET  | 2009-10<br>CARRYOVER |
|---|---|--|---|--|--|---|----------------------|
|   | PERSONNEL AND RELATED COSTS   |  |   |  |  |   |                      |
| 510.020<br>511.011<br>511.012<br>511.021<br>511.021<br>512.000<br>513.010<br>514.010<br>514.011<br>515.000<br>517.000   | Swing Differential Graveyard Differential Swing OT Differential Graveyard OT Differential Overtime Extended Illness Bank Expense Paid Time Off Expense (PTO) Overtime Paid Time Off Expense (PTO-OT) Bereavement Management Hours   | 587,000<br>1,000<br>1,000<br>-<br>500<br>-<br>2,500<br>20,000<br>105,000<br>1,000<br>3,500   | 587,000<br>1,000<br>1,000<br>-<br>500<br>-<br>2,500<br>20,000<br>105,000<br>15,000<br>1,000<br>3,500  | 419,244<br>  | 558,992<br>-<br>900<br>-<br>34<br>-<br>3,836<br>8,966<br>87,464<br>9,717<br>2,318<br>1,721   | 550,000<br>-<br>1,000<br>-<br>500<br>-<br>2,500<br>10,000<br>15,000<br>1,000<br>1,750   |                      |
| 518.000<br>519.200  | Holiday Pay<br>Administrative Leave Exp   | 25,000<br>1,000  | 25,000<br>1,000   | 12,724<br>308  | 16,965<br>410  | 24,000<br>1,000   |                      |
| 519,300   | Jury Duty   | 1,000  | 1,000   | - 540 400  | -  | 1,000   |                      |
|   | Salaries and Wages Summary  | 763,500  | 763,500   | 518,493  | 691,323  | 712,750   |                      |
| 520.001<br>522.000<br>522.010<br>522.020<br>523.000<br>523.002<br>523.003<br>523.005<br>523.009<br>523.010<br>523.011<br>523.020<br>524.000<br>525.000<br>525.000<br>550.000<br>551.000 | Medicare Tax Unemployment Insurance Health Insurance Health InsEmployee Reimbursement Health Ins Retirees Health Ins Commissioner Reimbursement Health Ins OPEB Health Insurance-OPEB Credit for Out-of-Pocket Payment Life Insurance Life Insurance Life Insurance-Retirees Long-Term Disability Insurance | 53,445<br>114,525<br>-<br>11,070<br>-<br>122,628<br>37,066<br>(24,710)<br>-<br>62,578<br>12,000<br>(2,500)<br>7,500<br>60,000<br>-<br>1,500<br>1,000 | 53,445<br>114,525<br>-<br>11,070<br>-<br>122,628<br>37,066<br>(24,710)<br>-<br>62,578<br>-<br>12,000<br>(2,500)<br>7,500<br>60,000<br>-<br>1,500<br>1,000 | 32.455<br>65.098<br>-<br>7,706<br>1,800<br>99,731<br>25,272<br>30,786<br>-<br>46,934<br>-<br>5,487<br>1,183<br>3,550<br>45,000<br>-<br>783<br>100<br>500 | 43,273<br>86,798<br>-<br>10,275<br>2,400<br>132,975<br>33,696<br>41,048<br>-<br>62,578<br>-<br>7,315<br>1,578<br>4,733<br>60,000<br>-<br>1,044<br>133<br>667 | 57,020<br>106,913<br>-<br>10,500<br>-<br>150,000<br>35,000<br>50,000<br>(50,000)<br>(2,000)<br>10,000<br>2,000<br>5,000<br>60,000<br>-<br>1,500<br>500<br>2,400 |                      |
|   | Benefits Summary  | 456,102  | 456,102   | 366,384  | 488,512  | 503,833   | -                    |
|   | PERSONNEL AND RELATED COSTS   | 1,219,602  | 1,219,602   | 884,877  | 1,179,836  | 1,216,583   |                      |

| ACCOUNT<br>NUMBER | DESCRIPTION<br>OYSTER POINT MARINA   | 2009-10<br>ORIGINAL<br>BUDGET | 2009-10<br>AMENDED<br>BUDGET | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10 | 2009-10<br>PROJECTED<br>ANNUAL | 2010-11<br>FINAL<br>BUDGET | 2009-10<br>CARRYOVER |
|-------------------|--|-------------------------------|------------------------------|--|--------------------------------|----------------------------|----------------------|
|                   | MAINTENANCE AND OPERATIONS   |                               |                              |  |                                |                            |                      |
| 640.000           | Advertising & Promotion  | 15,000                        | 15,000                       | 16,697                                   | 22,262                         | 20,000                     |                      |
|                   | Auto Mileage-Not allocated   | 1,000                         | 1,000                        | 218                                      | 291                            | 500                        |                      |
| 660,000           |  | 20,000                        | 20,000                       | 15,000                                   | 20,000                         | 20,000                     |                      |
| 670,000           | Telephone/Communications   | 6,000                         | 6,000                        | 5,241                                    | 6,988                          | 7,500                      |                      |
| 670,001           | Postage  | 4,500                         | 4,500                        | 2,359                                    | 3,146                          | 4,500                      |                      |
| 680,550           | Travel, Conference & Meeting-Individual  | -                             | -                            | -  | -                              |                            |                      |
|                   | Travel, Conference & Meeting-Not allocated   | 2,000                         | 2,000                        | 257                                      | 343                            | 2,000                      |                      |
| 681.000           | [1] (전에 2 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1  | 500                           | 500                          | 108                                      | 144                            | 500                        |                      |
|                   | Harbor Operator Training   | 5,000                         | 5,000                        | 82                                       | 109                            | 2,500                      |                      |
|                   | Employee Appreciation Dinner   | -                             | -                            |  | -                              |                            |                      |
| [회사선 장생자자(역시사)    | Employee Recognition   |                               | -                            |  | -                              |                            |                      |
| 공사 성용 중계하다니다 네    | Memberships, Dues & Subscriptions  | 1,000                         | 1,000                        | 138                                      | 183                            | 1,000                      |                      |
|                   | Personnel Administration   | 500                           | 500                          | 9  | 11                             | 500                        |                      |
|                   | Personnel Administration Testing/exams   | 500                           | 500                          | 132                                      | 176                            | 500                        |                      |
|                   | Insurance Premiums   | 150,000                       | 150,000                      | 112,500                                  | 150,000                        | 181,000                    |                      |
|                   | Insurance Claim Investigation  | ntatears                      | 1/27/M2371                   |  | -                              |                            |                      |
|                   | Land Vehicles - Fuel and Oil   | 7,000                         | 7,000                        | 3.052                                    | 4,069                          | 5,000                      |                      |
|                   | Patrol Boat - Fuel and Oil   | 3,000                         | 3,000                        | 536                                      | 714                            | 3,000                      |                      |
| 730,000           | The state of the s | 5,000                         | 5,000                        | 2,736                                    | 3,648                          | 5,000                      |                      |
| 740.000           | The state of the s | 15,000                        | 15,000                       | 11,110                                   | 14,813                         | 15,000                     |                      |
| 745,000           |  | 10,000                        | 10,000                       | 6,475                                    | 8,634                          | 10,000                     |                      |
| 755,000           | The company of the co | 5,000                         | 5,000                        | 491                                      | 655                            | 5,000                      |                      |
| 760,000           | Contractual Services - Outside Services  | 90,000                        | 90,000                       | 76,782                                   | 102,376                        | 110,000                    |                      |
| 760.010           | The second secon | -                             | -                            |  | -                              | 5.000                      |                      |
| 760.030           | Contractual Services -Professional   | 5,000                         | 5,000                        | 5,287                                    | 7,049                          | 5,000                      |                      |
| 762.000           | The first of the control of the first of the control of the contro | 20,000                        | 20,000                       | 7,210                                    | 9,613                          | 20,000                     |                      |
| 762.030           | Supplied and the Control of the Cont |                               |                              |  | -                              | -                          |                      |
|                   | Permits/License Fees   | 1,500                         | 1,500                        | 1,008                                    | 1,344                          | 1,500                      |                      |
|                   | Miscellaneous Expenses   | -                             | -                            | 418                                      | 557                            | -                          | l'                   |
|                   | Bank Service Charges   | 2,400                         | 2,400                        | 1,571                                    | 2,094                          | 3,000                      |                      |
|                   | Merchant Credit Card Processing Fees   |                               | ## DEST                      | 70.00                                    | -                              | -                          |                      |
|                   | Collection SVC Expense   | 5,000                         | 5,000                        | 2,230                                    | 2,973                          | 2,500                      |                      |
| 765.031           | Credit Card Fees   | 8,500                         | 8,500                        | 3,682                                    | 4,909                          | 7,500                      |                      |
|                   | Penalties/Finance Charges  | 5,556                         | -                            | -  | -                              |                            |                      |
|                   | Payroll Processing Fee   | 4,500                         | 4,500                        | 2,630                                    | 3,506                          | 4,500                      |                      |
|                   | Equipment Rental   | 3,000                         | 3,000                        | (47)                                     | (63)                           | 3,000                      |                      |
|                   | Small Tools and Equipment  | 5,000                         | 5,000                        | 88                                       | 117                            | 5,000                      |                      |
| 780.000           | Repairs & Maintenance - Equipment  | 30,000                        | 30,000                       | 29,082                                   | 38,776                         | 40,000                     |                      |
| 780.001           |  | 5,000                         | 5,000                        | 6,425                                    | 8,567                          | 40,000                     |                      |
|                   | Vessel Destruction   | 20,000                        | 20,000                       | 20,628                                   | 27,504                         | 20,000                     |                      |
|                   | Tenant/EE Purchases  |                               | -                            | (15)                                     | (20)                           | -                          |                      |

| ACCOUNT<br>NUMBER  | DESCRIPTION<br>OYSTER POINT MARINA   | 2009-10<br>ORIGINAL<br>BUDGET                                | 2009-10<br>AMENDED<br>BUDGET                                 | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10                       | 2009-10<br>PROJECTED<br>ANNUAL                                  | 2010-11<br>FINAL<br>BUDGET                                    | 2009-10<br>CARRYOVER |
|--|--|--|--|--|---|---|----------------------|
| 780.030<br>782.000<br>782.010<br>782.011<br>782.020<br>787.000 | Electric Charges   | 5,000<br>-<br>24,000<br>100,000<br>(40,000)<br>36,000<br>500 | 5,000<br>-<br>24,000<br>100,000<br>(40,000)<br>36,000<br>500 | 250<br>-<br>21,392<br>94,247<br>(30,485)<br>24,458<br>-<br>149 | 334<br>-<br>28,523<br>125,662<br>(40,647)<br>32,610<br>-<br>198 | 10,000<br>-<br>40,000<br>120,000<br>(40,000)<br>50,000<br>500 |                      |
|  | MAINTENANCE AND OPERATIONS   | 576,900  | 576,900  | 444,129  | 592,173   | 731,500   | -                    |
| 789.000  | DEPRECIATION EXPENSE   | 850,000  | 850,000  | •  |   | 1,050,000   | 12                   |
|  | DEBT SERVICE   |  |  |  |   |   | -                    |
|  | Interest Expense- Dept Boating/Waterways<br>Principal Repayment - Dept Boating/Waterways | 364,500<br>815,000   | 364,500<br>815,000   | 163,180  | 326,360   | 230,000<br>890,000  |                      |
|  | DEBT SERVICE   | 1,179,500  | 1,179,500  | 163,180  | 326,360   | 1,120,000   | *                    |
| - 1  | OPEB RESERVE   | 763,437  | 763,437  | 572,578  | 763,437   |   |                      |

| ACCOUNT<br>NUMBER                                   | DESCRIPTION<br>OYSTER POINT MARINA  | 2009-10<br>ORIGINAL<br>BUDGET                    | 2009-10<br>AMENDED<br>BUDGET                     | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10     | 2009-10<br>PROJECTED<br>ANNUAL                   | 2010-11<br>FINAL<br>BUDGET                   | 2009-10<br>CARRYOVER |
|---|---|--|--|--|--|--|----------------------|
|   | CAPITAL OUTLAY  |  |  |  |  |  |                      |
| 801,004<br>850,000<br>860,000<br>870,000<br>880,000 | Computer - Hardware Computer - Software Office Furniture and Fixtures Harbor/Marina Equipment Facility Fixtures/Landscaping Dock Repairs/Equipment Patrol Boat  | 5,000<br>15,000<br>-<br>5,000<br>5,000<br>10,000 | 5,000<br>15,000<br>-<br>5,000<br>5,000<br>10,000 | 461<br>398<br>-<br>2,275<br>5,072<br>-       | 615<br>531<br>-<br>3,033<br>7,608<br>-<br>-      | 5,000<br>20,000<br>0<br>-<br>5,000<br>10,000 |                      |
|   | CAPITAL OUTLAY  | 40,000   | 40,000   | 8,206  | 11,787   | 40,000                                       | f .                  |
|   | CAPITAL PROJECTS  |  |  |  |  |  | 3 121                |
| 935.050<br>940.150<br>940.010<br>940.230<br>940.300 | Dredging - OPM: East Basin Maintenance Dock Reconstruction-Wave Attenuators (District Share) Breakwater Reconfiguration West Basin Power Centers East Basin Lighting WETA Ferry Terminal OPM Parcel Development - Office/Retail | 175,000<br>160,000<br>-<br>-<br>-<br>-<br>20,000 | 705,000<br>160,000<br>-<br>-<br>-<br>-<br>20,000 | 77,301<br>-<br>5,994<br>-<br>-<br>719<br>218 | 175,000<br>-<br>11,988<br>-<br>-<br>1,438<br>435 | 90,000<br>-<br>180,000<br>-<br>-<br>20,000   | 630,000<br>110,000   |
|   | CAPITAL PROJECTS  | 355,000  | 885,000  | 84,232                                       | 188,862  | 290,000                                      | 740,000              |
|   | OYSTER POINT MARINA/PARK TOTAL  | 4,984,439  | 5,514,439  | 2,157,202                                    | 3,062,454  | 4,448,083                                    | 740,000              |



### Oyster Point Marina/Park

### 2010-2011

- 1. For FY2010-11, the Oyster Point Marina/Park budget for personnel and related costs is expected to decrease by approximately \$3 thousand compared to the FY2009-10 budget. The decrease is due to the savings resulting from the retirement of one harbormaster and the remaining harbor master splitting his time between Oyster Point Marina/Park and Pillar Point Harbor. The savings are offset by 3.0% cost of living adjustment based on the December 31, 2009 Labor CPI for San Francisco-Oakland-San Jose and a 5.0% increase for those staff still below their top step specified in the collective bargaining agreements.
- 2. The modest decrease in personnel and related costs includes a net of \$15,000 additional for annual OPEB expense recognition. Without this, personnel and related costs would have fallen by approximately \$18 thousand instead of just \$3 thousand.
- 3. The budget for FY2010-11 for maintenance and operations, excluding wages and benefits, has increased \$154 thousand over the FY2009-10 budget, due to an increase in repairs and maintenance of approximately \$50 thousand for deferred maintenance items that now need attention. In addition, \$30 thousand is due to expected increases in utility expenses and \$30 thousand increase in insurance premiums, with the remaining increase due to those other items affected by inflation.
- 4. The debt service budget includes interest expense of approximately \$230 thousand as well as principal payment of \$890 thousand to the Department of Boating and Waterways ("DBW"). This is subsequent to the \$3.66 million that WETA paid to DBW for credit against the District's outstanding loans.
- 5. Capital Outlay is budgeted for \$45 thousand. Capital Outlay includes computer and office: \$25 thousand for the Marina Billings conversion; as well as marina equipment, facility fixtures and dock repairs: \$20 thousand.
- 6. Capital Projects include \$200 thousand for Wave Attenuators, \$180 thousand to replace West Basin Power Centers, and \$20 thousand for OPM Parcel Development and \$630 thousand carryover for dredging which is detailed as \$530 thousand for dredging, \$65 thousand for engineering and \$35 thousand for monitoring.

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



EXPENSES ADMINISTRATION

| ACCOUNT |  | 2009-10                                  | 2009-10       | 2009-10       | 2009-10     | 2010-11  | 2009-10    |
|---------|--|--|---------------|---------------|-------------|----------|------------|
| NUMBER  | DESCRIPTION  | ORIGINAL                                 | AMENDED       | YEAR TO DATE  | PROJECTED   | FINAL    | CARRY OVER |
|         | ADMINISTRATION   | BUDGET                                   | BUDGET        | THRU 03/31/10 | ANNUAL      | BUDGET   | FUND       |
|         |  |  |               |               | 7,111107.12 |          |            |
|         | PERSONNEL AND RELATED COSTS                            |  |               |               |             |          |            |
| 510.000 | Salaries and Wages                                     | 455,500                                  | 455,500       | 302,829       | 605,659     | 455,500  |            |
| 512,000 | Overtime   | 3,000                                    | 3,000         | 650           | 1.301       | 3,000    | 1          |
| 513.010 | Extended Illness Bank                                  | 5,000                                    | 5,000         | 6,572         | 13,143      | 5,000    |            |
| 514.010 | Paid Time Off Expense                                  | 74,000                                   | 74,000        | 44,502        | 89,005      | 75,000   |            |
| 514.011 | Overtime Paid Time Off Expense (PTO-OT)                | 5,000                                    | 5,000         |               | 1           | 5,000    |            |
| 515,000 | Bereavement  | 604                                      | 604           |               |             | 1,000    |            |
| 517.000 | Management Hours                                       | 12,000                                   | 12,000        | 6,691         | 13,382      | 12,000   |            |
| 518.000 | Holiday Pay  | 30,000                                   | 30,000        | 23,539        | 35,309      | 30,000   | 1          |
| 519.200 | Administrative Leave                                   | E-100-100-100-100-100-100-100-100-100-10 | 92            | 2,370         | 2,370       | 94       |            |
|         | Salaries and Wages Summary                             | 585,104                                  | 585,104       | 387,154       | 760,169     | 586,500  | ¥ .        |
|         | - · · · · · · · · · · · · · · · · · · ·                |  |               |               |             |          |            |
| 520.000 | Retirement-EE  | 40,957                                   | 40,957        | 23,060        | 46,121      | 46,920   |            |
| 520.001 | Retirement-ER  | 87,766                                   | 87,766        | 48,220        | 96,440      | 87,975   | i          |
| 522.000 | Social Security Insurance                              | -  |               | 0-0           | -           | :=:      |            |
| 522.010 | Medicare Tax   | 8.484                                    | 8,484         | 5,668         | 11,336      | 8,504    |            |
| 522.020 | Unemployment Insurance Tax                             | -  | 188           | 4,459         | 8,918       | <u> </u> | ľ          |
| 523.000 | Health Insurance                                       | 120,701                                  | 120,701       | 54,964        | 109,928     | 80,000   |            |
| 523.001 | Health Insurance-Employee Reimbursement                | -  | <b>%</b> ■0   | 8,869         | 17,739      | 12,000   | 1          |
| 523.002 | Health Ins Retirees                                    |  | uev.          | el.           | * 1         | 16       |            |
| 523.003 | Health Ins Commissioner Reimbursement                  | -  | :             | -             | -           | 15       |            |
| 523.005 | Health Ins OPEB Accrual                                | 51,140                                   | 51,140        | ·=            | :           | 50,000   |            |
| 523.008 | Health Insurance-OPEB Credit for Out-of-Pocket Payment |  | -             | 14            | -           | 12       |            |
| 523.009 | Life Insurance-OPEB Credit for Out-of-Pocket Payment   |  | 7 <b>3</b> 0. | -             | -           | 18       |            |
| 523.010 | Life Insurance   | 7,500                                    | 7,500         | 3,819         | 7,638       | 6,500    |            |
| 523.011 | Life Insurance-Retirees                                | ¥  |               | 9             |             | F .      |            |
| 523.020 | Long-Term Disability Insurance                         | 5,000                                    | 5,000         | 2,663         | 5,326       | 5,000    |            |
| 524.000 | Workers Compensation Ins.                              | 5,000                                    | 5,000         | 142           | -           | 5,000    | f          |
| 525.000 | Wellness Program                                       | 5  | 120           | 30            | 60          | -        |            |
| 525.010 | Employee Assistance Program                            | 500                                      | 500           | 457           | 915         | 500      |            |
| 550.000 | Personnel Admin-Emp Exams                              | 500                                      | 500           | 225           | 449         | 500      | 1          |
| 551.100 | Auto Allowance - General Manager                       | 7,200                                    | 7,200         | 5,400         | 10,800      | 7,200    |            |
| 590.000 | Internal Labor on Projects                             |  |               | <b>H</b>      |             | -        |            |
|         | Benefits Summary                                       | 334,748                                  | 334,748       | 157,834       | 315,669     | 310,099  | -          |
|         | PERSONNEL AND RELATED COSTS                            | 919,852                                  | 919,852       | 544,989       | 1,075,838   | 896,599  | ž.         |

| ACCOUNT<br>NUMBER | DESCRIPTION<br>ADMINISTRATION                | 2009-10<br>ORIGINAL<br>BUDGET | 2009-10<br>AMENDED<br>BUDGET | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10 | 2009-10<br>PROJECTED<br>ANNUAL | 2010-11<br>FINAL<br>BUDGET | 2009-10<br>CARRY OVER<br>FUND |
|-------------------|--|-------------------------------|------------------------------|--|--------------------------------|----------------------------|-------------------------------|
|                   | MAINTENANCE AND OPERATIONS                   |                               |                              |  |                                |                            |                               |
| 640.000           | Advertising & Promotion                      | 5,500                         | 5,500                        | 975                                      | 1,950                          | 5,500                      |                               |
| 650.999           | Auto Mileage-Not allocated                   | 1,700                         | 1,700                        | 1,119                                    | 2,238                          | 1,700                      |                               |
| 670.000           | Telephone/Communications                     | 8,500                         | 8,500                        | 9,514                                    | 19,028                         | 15,000                     |                               |
| 670.001           | Postage                                      | 3,500                         | 3,500                        | 1,528                                    | 3,056                          | 3,500                      |                               |
| 680.100           | Travel, Conferences & Meetings-Individual    | -                             | -                            | 200                                      |                                | -                          |                               |
| 680.999           | Travel, Conferences & Meetings-Not allocated | 5,000                         | 5,000                        | 1,494                                    | 2.988                          | 5,000                      |                               |
| 681.000           | Seminars/Professional Development            | 4,500                         | 4,500                        | 8,012                                    | 16,024                         | 12,000                     |                               |
| 681.100           | Travel/Conferences                           | -                             | -                            | -  | -                              | -                          |                               |
| 685.000           | Employee Appreciation dinner                 | -                             | -                            | 22                                       | -                              | S#1                        |                               |
| 685.010           | Employee Recognition                         | -                             | -                            | -  | -                              | -                          |                               |
| 690.000           | Memberships, Dues & Subscriptions            | 18,000                        | 18,000                       | 14,602                                   | 29,205                         | 18,000                     |                               |
| 695.000           | Personnel Administration                     | 500                           | 500                          | -  | -                              | 500                        |                               |
| 695.010           | Personnel Admin - Testing/Exams              | 1,500                         | 1,500                        | -  | -                              | 1,500                      |                               |
| 696.000           | Recruiting Expense                           | 1,500                         | 1,500                        | 1,029                                    | 2,057                          | 1,500                      |                               |
| 696.010           | Recruiting Exp-Supplies                      | 500                           | 500                          | -  | -                              | 500                        |                               |
| 710.000           | Insurance Premiums                           | 6,000                         | 6,000                        | -  | -                              | 6,000                      |                               |
| 730.000           | Office Supplies                              | 8,000                         | 8,000                        | 5,919                                    | 11,839                         | 8,000                      |                               |
| 760.000           | Contractual Services-Outside Services        | 25,000                        | 25,000                       | 30,469                                   | 60,938                         | 25,000                     |                               |
| 760.010           | Contractual Services -Temp. Services         | -                             | -                            | 16,861                                   | 33,722                         | 15,000                     |                               |
| 760.030           | Contractual Services - Professional Services | 35,000                        | 35,000                       | 15,272                                   | 30,543                         | 35,000                     |                               |
| 762.000           | Contractual-Legal Services                   | 50,000                        | 50,000                       | 31,931                                   | 63,862                         | 50,000                     |                               |
| 765.000           | Miscellaneous Expenses                       | 500                           | 500                          | 27                                       | 54                             | 500                        |                               |
| 765.010           | Bank Service Charges                         | 2,000                         | 2,000                        | (157)                                    | (315)                          | 2,000                      |                               |
| 765.020           | Merchant Credit Card Processing Fees         | 500                           | 500                          | -  | -                              | 500                        |                               |
| 765.100           | Penalties/Finance Chgs.                      | 500                           | 500                          | -  | -                              | 500                        |                               |
| 765.200           | Payroll Processing Fee                       | 2,000                         | 2,000                        | 1,544                                    | 3,087                          | 2,000                      | 9                             |
| 770.000           | Operating Equipment - Maintenance            | 1,500                         | 1,500                        | 1,755                                    | 3,511                          | 2,500                      |                               |
| 770.010           | Office Rental                                | 96,000                        | 96,000                       | 69,501                                   | 139,003                        | 98,000                     |                               |
| 771.000           | Equipment Rental                             | 500                           | 500                          | 709                                      | 1,418                          | 1,500                      |                               |
| 780.000           | Repairs and Maintenance (Office Equip.)      | 1,500                         | 1,500                        | 214                                      | 429                            | 1,500                      | 1                             |
| 782.010           | Electric Charges                             | -                             |                              | (a)  | -                              | 2                          | 1                             |
| 782.020           | Water Charges                                | -                             | -                            | -  | -                              | ÷.                         |                               |
| 784.900           | LAFCO Fees                                   | 7,000                         | 7,000                        | 4,604                                    | 4,604                          | 7,000                      |                               |
| 785.000           | Property Tax Admin Costs                     | -                             | -                            | 13,744                                   | 13,744                         | 15,000                     |                               |
|                   | MAINTENANCE AND OPERATIONS                   | 286,700                       | 286,700                      | 230,666                                  | 442,984                        | 334,700                    |                               |

| ACCOUNT<br>NUMBER                        | DESCRIPTION<br>ADMINISTRATION   | 2009-10<br>ORIGINAL<br>BUDGET  | 2009-10<br>AMENDED<br>BUDGET   | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10 | 2009-10<br>PROJECTED<br>ANNUAL  | 2010-11<br>FINAL<br>BUDGET     | 2009-10<br>CARRY OVER<br>FUND |
|--|---|--------------------------------|--------------------------------|--|---------------------------------|--------------------------------|-------------------------------|
|  | DEPRECIATION EXPENSE  |                                |                                |  |                                 |                                |                               |
| 789.000                                  | Depreciation Expense  | 2,363                          | 2,363                          | -  | ×                               | 2,500                          |                               |
|  | DEPRECIATION EXPENSE  | 2,363                          | 2,363                          |  |                                 | 2,500                          |                               |
|  | OPEB RESERVE  | 166,340                        | 166,340                        | 124,755                                  | 249,510                         | -                              |                               |
|  | CAPITAL OUTLAY  |                                |                                |  |                                 |                                |                               |
| 801.003<br>801.004<br>845.000<br>850.000 | Computer - Hardware<br>Computer - Software<br>Office Equipment<br>Office Furniture and Fixtures | 10,000<br>10,000<br>-<br>1,500 | 10,000<br>10,000<br>-<br>1,500 | 30,274<br>693<br>796<br>325              | 30,274<br>1.386<br>1,592<br>650 | 10,000<br>10,000<br>-<br>1,500 |                               |
|  | CAPITAL OUTLAY  | 21,500                         | 21,500                         | 32,088                                   | 33,901                          | 21,500                         |                               |
|  | ADMINISTRATION TOTAL  | 1,396,755                      | 1,396,755                      | 932,497                                  | 1,802,233                       | 1,255,299                      | -                             |

### **Administration**

### 2010-2011

- 1. For FY2010-11, the Administration budget for personnel and related costs is \$897 thousand versus \$920 thousand for the FY2009-10 budget. This \$23 thousand dollar decrease is primarily due to \$40 thousand in savings for health insurance, due to staff opting for payouts instead of coverage.
- 2. Annual OPEB expense is \$50 thousand.
- 3. Maintenance and operations costs, excluding wages and benefits, are projected to increase \$50 thousand over the FY2009-10 budget. Professional services are budgeted to increase \$15 thousand due to an anticipated conversion of the District's harbor financial software in FY2010-11. Office rent is projected to increase \$6 thousand over FY2009-10, and San Mateo County's Property Tax Administration charges have been added as a budget line item for \$15 thousand. This expense has been incurred every year but was not included in past budgets. The auditors have recommended reporting this expense as a separate line item instead of offsetting gross property tax revenues.
- 4. Capital Outlay continues to be budgeted at \$21 thousand. This is the annual roll forward for potential computer hardware and software finance operating systems. For FY2010-11 it is anticipated these monies will be used for any conversions that need to take place in the District's software and hardware systems.

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EXPENSES HARBOR COMMISSION

| ACCOUNT<br>NUMBER                        | DESCRIPTION<br>HARBOR COMMISSION   | 2009-10<br>ORIGINAL<br>BUDGET       | 2009-10<br>AMENDED<br>BUDGET        | 2009-10<br>YEAR TO DATE<br>THRU 03/31/10 | 2009-10<br>PROJECTED<br>ANNUAL | 2010-11<br>FINAL<br>BUDGET   | 2009-10<br>CARRY OVER<br>FUND |
|--|--|-------------------------------------|-------------------------------------|--|--------------------------------|------------------------------|-------------------------------|
|  | PERSONNEL AND RELATED COSTS  |                                     |                                     |  |                                |                              |                               |
| 510.000                                  | Salaries and Wages   | 36,000                              | 36,000                              | 27.000                                   | 36,000                         | 36,000                       |                               |
|  | Salaries and Wages Summary   | 36,000                              | 36,000                              | 27,000                                   | 36,000                         | 36,000                       |                               |
| 520,000                                  | Retirement-EE  | 600                                 | 600                                 | 432                                      | 576                            | 600                          |                               |
| 520.001                                  | Retirement-ER  | 1,000                               | 1,000                               | 754                                      | 1,006                          | 1,000                        |                               |
| 522.000                                  | Social Security Insurance  | 1,800                               | 1,800                               | 1,339                                    | 1,786                          | 1,800                        |                               |
| 522.010                                  | Medicare Tax   | 600                                 | 600                                 | 392                                      | 522                            | 600                          |                               |
| 523,000<br>523,001                       | Health Insurance Health InsEmployee Reimbursement  | 44,827                              | 44,827                              | 29,356                                   | 39,141                         | 45,000                       |                               |
| 523,001                                  | Health Insurance - Retirees  | (9,161)                             | (9,161)                             | 6,246                                    | 8,328                          | 10,000                       |                               |
| 523.003                                  | Health InsCommissioner Cost Reimbursement  | 20,000                              | 20,000                              | 11,883                                   | 15,844                         | 20,000                       |                               |
| 523,005                                  | Health Ins OPEB Accrual  | 7,065                               | 7,065                               | 5,299                                    | 7,065                          | 7,065                        |                               |
| 523.008                                  | Health Insurance-OPEB Credit for Out-of-Pocket Payment   | i                                   | -                                   | -  |                                | (10,000)                     |                               |
| 523.009                                  | Life Insurance-OPEB Credit for Out-of-Pocket Payment   |                                     | -                                   | -  |                                | -                            |                               |
| 523,010<br>523,011                       | Life Insurance Life Insurance-Retirees   | 500                                 | 500                                 | 273                                      | 365                            | 500                          |                               |
| 524.000                                  | Workers Compensation Insurance   | 1,000                               | 1,000                               | 750                                      | 1,000                          | 1,000                        |                               |
| 525,000                                  | Wellness Program   | 1,000                               | 1,000                               | -  | -                              | 1,000                        |                               |
| 525.010                                  | Employee Assistance Program  | 500                                 | 500                                 | 412                                      | 550                            | 500                          |                               |
|  |  |                                     |                                     |  |                                |                              |                               |
|  | Benefits Summary   | 69,731                              | 69,731                              | 57,137                                   | 76,182                         | 79,065                       |                               |
|  | PERSONNEL AND RELATED COSTS  | 105,731                             | 105,731                             | 84,137                                   | 112,182                        | 115,065                      |                               |
|  |  |                                     |                                     |  |                                |                              |                               |
|  | MAINTENANCE AND OPERATIONS   |                                     |                                     |  |                                |                              |                               |
| 640,000                                  | Advertising & Promotion  | 2,000                               | 2,000                               | 652                                      | 869                            | 2.000                        |                               |
| 650.999                                  | Auto Mileage-Not allocated   | 750                                 | 750                                 | 491                                      | 654                            | 750                          |                               |
| 1 2000000000000000000000000000000000000  | Travel-CMANC DC Trip-HC  | -                                   | -                                   | -  |                                | -                            |                               |
| 680.999                                  | Travel, Conferences & Meetings-Not allocated   | 1,000                               | 1,000                               | 416                                      | 554                            | 1,000                        |                               |
| 681.000                                  | Seminars/Professional Development  | 500                                 | 500                                 | 1 400                                    | 1.055                          | 500                          |                               |
| 685.000<br>685.010                       | Employee Appreciation Dinner Employee Recognition  | 3,800<br>500                        | 3,800<br>500                        | 1,466                                    | 1,955<br>530                   | 3,800<br>500                 |                               |
| 690.000                                  | Membership Dues & Subscript  | 500                                 | 500                                 | 247                                      | 329                            | 500                          |                               |
| 700,000                                  | Elections  | 300,000                             | 300,000                             | -  | -                              | -                            |                               |
| 740 000                                  |  |                                     |                                     |  | 4                              | 12,000                       |                               |
| 710.000                                  | Insurance Premiums   | 12,000                              | 12,000                              |  |                                |                              |                               |
| 730.000                                  | Office Supplies  | 500                                 | 500                                 | 492                                      | 656                            | 500                          |                               |
| 730.000<br>760.030                       | Office Supplies Contractual Service-Professional   | 500<br>500                          | 500<br>500                          | 492<br>1,485                             | 656<br>1,980                   | 500                          |                               |
| 730,000<br>760,030<br>762,000            | Office Supplies Contractual Service-Professional Contractual Retained counsel  | 500<br>500<br>500                   | 500<br>500<br>500                   |  |                                | 500<br>500                   |                               |
| 730.000<br>760.030                       | Office Supplies Contractual Service-Professional   | 500<br>500                          | 500<br>500                          |  |                                | 500                          |                               |
| 730.000<br>760.030<br>762.000<br>765.000 | Office Supplies<br>Contractual Service-Professional<br>Contractual Retained counsel<br>Miscellaneous Exp               | 500<br>500<br>500<br>1,000          | 500<br>500<br>500<br>1,000          | 1,485                                    | 1,980                          | 500<br>500<br>1,000          |                               |
| 730.000<br>760.030<br>762.000<br>765.000 | Office Supplies Contractual Service-Professional Contractual Retained counsel Miscellaneous Exp Payroll Processing Fee | 500<br>500<br>500<br>1,000<br>1,000 | 500<br>500<br>500<br>1,000<br>1,000 | 1,485<br>-<br>-<br>850                   | 1,980<br>-<br>1,134            | 500<br>500<br>1,000<br>1,000 | *                             |

### **Harbor Commission**

### 2010-2011

- 1. For FY2010-11, the Commission budget for personnel and related costs are budgeted to be \$115 thousand versus \$105 thousand for the FY2009-10 budget, due to an expected increase in health insurance costs.
- 2. Total Commission budget for FY2010-11 is \$140 thousand compared with \$576 thousand for FY2009-10 budget. Of the \$436 thousand difference, \$145 thousand is due to the OPEB reserve being set aside in FY2009-10 for previously accrued liabilities and \$300 thousand is due to the Election Expense Liability Reserve being set aside in prior years. Given the establishment of an OPEB reserve in FY2009-10, the only monies that need to be set aside in FY2010-11 are the current year's expense, which is under \$10 thousand for the Harbor Commission.

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**CAPITAL IMPROVEMENT PROJECTS** 

| FINAL BUDGET FY 2010-2011                                |                   | Estimated        | Combined         |
|--|-------------------|------------------|------------------|
| FACILITY   | Budgeted Projects | Carryover        | Capital Projects |
| PILLAR POINT HARBOR                                      |                   |                  | ~                |
| Capital Outlay - PPH                                     |                   |                  |                  |
| Computer Hardware/Software                               | 30,000            | 148              | 30,000 🖍         |
| Facility Fixtures/Landscaping                            | 50,000            | 75,000           | 125,000          |
| Patrol Boat  | 7 <b>9</b> 15     |                  | ···              |
| Interpretive Signs                                       | 20,000            | 140              | 20,000           |
| New Transformer Boxes                                    | 170               | 24,000           | 24,000           |
| Total Capital Outlay - PPH                               | 100,000           | 99,000           | 199,000          |
| Capital Projects - PPH                                   |                   |                  |                  |
| Fish Buyers Bldg Repairs                                 | 75,000            | 3 <del>5</del> 8 | 75,000           |
| 71 Addl Berths, Bulkhead, Haul-Out                       | 는 100 H           | 462,617          | 462,617          |
| PPH Warehouse Repairs                                    | 40,000            | **               | 40,000           |
| PPH Harbormaster's Office Repairs                        | <del>**</del>     |                  | 7.5              |
| PPH - Lessee Sidewalk Expansion                          | ¥1                | 115,000          | 115,000          |
| Dredge Launch Ramp                                       | 20,000            | 3 <del>8</del> 4 | 20,000 🗸         |
| Median Strip   | 1=(               |                  | 39 <b>#</b> *    |
| Total Capital Projects - PPH                             | 135,000           | 577,617          | 712,617          |
| TOTAL - PILLAR POINT HARBOR                              | 235,000           | 676,617          | 911,617          |
| OVETER ROUT MARINA DARW                                  |                   |                  |                  |
| OYSTER POINT MARINA/PARK                                 |                   |                  |                  |
| Capital Outlay - OPM                                     | 25,000            |                  | 25.000           |
| Computer Hardware and Software                           |                   | 7.E.             | 25,000           |
| Harbor/Marina Equipment                                  | 5K                |                  | 75               |
| Facilities, Fixtures, Landscaping Dock Repairs/Equipment | 10,000 /          |                  | 10,000           |
|  |                   |                  |                  |
| Total Capital Outlay - OPM                               | 35,000            | -                | 35,000           |
| Capital Projects - OPM                                   |                   |                  |                  |
| Dredging - OPM: East Basin Maintenance                   | <u></u>           | 630,000          | 630,000          |
| Dock Reconstruction-Wave Attenuators (District Share)    | 90,000            | 110,000          | 200,000          |
| West Basin Power Centers                                 | 180,000           | ( <b>≥</b> 0     | 180,000          |
| OPM Parcel Development - Office/Retail                   | 20,000            |                  | 20,000           |
| Total Capital Projects - OPM                             | 290,000           | 740,000          | 1,030,000        |
| TOTAL - OYSTER POINT MARINA/PARK                         | 325,000           | 740,000          | 1,065,000        |
| ADMINISTRATION   |                   |                  |                  |
| Capital Outlay - Admin                                   | - 4               | 500              |                  |
| Computer - Hardware                                      | 10,000            | 197 -            | 10,000~          |
| Computer - Software                                      | 10.000            | JIC .            | 10,000           |
| Office Equipment   | -                 |                  | *                |
| Office Furniture and Fixtures                            | 1,500             |                  | 1,500            |
| Total Capital Outlay - Admin                             | 21,500            |                  | 21,500           |
|  |                   | ng waxanan       |                  |
| TOTAL - DISTRICT   | 581,500           | 1,416,617        | 1,998,117        |

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**APPENDICES** 

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APPENDIX A RATES AND FEES

## Resolution 07-10

of the

## San Mateo County Harbor District

to

## Adopt the Rates and Fees Schedule

for

## Pillar Point Harbor

for

Fiscal Year 2010-11

Whereas, the Board of Harbor Commissioners pursuant to §6079 of the Harbors and Navigation Code of the State of California and Section 5.3 of the San Mateo County Harbor District's Ordinance Code of 1996 as amended, have established a Rates and Fees Schedule.

Therefore, be it resolved, that a Rates and Fees Schedule for Pillar Point Harbor for Fiscal Year 2010-11 as set forth in Exhibit A, attached hereto and by reference incorporated herein, be adopted.

Therefore, be it further resolved, that the Board shall direct the posting of the Rates and Fees Schedule – Fiscal Year 2010-11 at Pillar Point Harbor, and at the District's Administrative Office, and the inclusion of the Schedule as an exhibit in the Final Operating and Capital Budget for Fiscal Year 2010-11.

Approved this 5th day of May, 2010 at a regular meeting of the Board of Harbor Commissioners by a recorded vote as follows:

For: Padreddii, Tucker

Against: None

Absent: Campbell, Lundie

Abstaining: Parravano

Attested

**BOARD OF HARBOR COMMISSIONERS** 

Debbie Nixon

Deputy Secretary

Pietro Parravano Acting President

A RESOLUTION ADOPTING THE RATES AND FEES SCHEDULE FOR PILLAR POINT HARBOR FOR FISCAL YEAR 2010-2011

## San Mateo County Harbor District PILLAR POINT HARBOR

## Rates and Fees Schedule Effective: July 1, 2010-June 30, 2011

| Service   | Rates: July 1, 2010-June 30, 2011  |  |  |  |  |
|---|--|--|--|--|--|
| Administration Processing Fee   | \$30.00 Fee for any processing request or late fee posting   |  |  |  |  |
| Anchoring   | Not Available in Inner Harbor  |  |  |  |  |
|   | Gratis Within Outer Harbor   |  |  |  |  |
| Berth Waiting List  | \$25.00/Year   |  |  |  |  |
| Must be paid at renewal time to keep position on Wait List  |  |  |  |  |  |
| Berthing: Base Monthly Rate   | \$15.00  |  |  |  |  |
| Berthing - Monthly:   | Monthly Base Plus Monthly Per Foot   |  |  |  |  |
| Base Plus Per Foot Size   |  |  |  |  |  |
|   | Docks D-H \$7.83/ft  |  |  |  |  |
| Berths Available in Lengths of: 30-35-40-45-50-55-65  |  |  |  |  |  |
| Feet  | Docks A-C \$7.94/ft  |  |  |  |  |
| The multi-hulled Date is 1500/ of regular rates   | Chiffe Der month (not nor fact) no have  |  |  |  |  |
| The multi-hulled Rate is 150% of regular rates  | Skiffs – Per month (not per foot)-no base Docks D-H \$35.00/mo   |  |  |  |  |
| Fee is Based on Length of Berth or Overall Length of Boat   | Docks A-C \$50.00/mo   |  |  |  |  |
| (LOA), Whichever is the Greater   | 50.00/III0   |  |  |  |  |
|   | Skiffs = non-motorized or 16' or less, bow tie and in  |  |  |  |  |
| D-H 15+,7,83<br>A-C 15+7.94   | approved areas only.   |  |  |  |  |
| A-C 15+7.94   | No charge for Skiffs 12' or less kept totally within the berth   |  |  |  |  |
| F*  | renter's berth.  |  |  |  |  |
| Berthing, Transient   | \$0.75 Per Foot Per Day. The multi-hulled rate is 150% of  |  |  |  |  |
|   | regular transient rates.   |  |  |  |  |
| Berthing, Transient Rafting From Docks Or Piers   | \$0.75 Per Foot Per Day  |  |  |  |  |
| Porthing Discounts:   | Annual Prepaid Berth Rent:   |  |  |  |  |
| Berthing – Discounts:<br>Annual Prepaid Berth Rent  | 1 Month Free with 1 Year Advance Payment   |  |  |  |  |
| Annual Frepaid Bertin Kent  | I Month ree with real Advance rayment  |  |  |  |  |
| All Discounts Require Presentation of Satisfactory  | Berth Discount for Full Time Commercial and Sport fishing  |  |  |  |  |
| Proof based upon current District Policies  | Vessels (applies to monthly and transient): 15%  |  |  |  |  |
| All Discounts shall be available from the date of   | vessels (applies to monthly and transient): 15%  |  |  |  |  |
|   |  |  |  |  |  |
|   |  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively   |  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively   |  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  | District Cost - Non Refundable   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively   | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  Boat Wash   | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package Boat Wash  CEQA Review: Initial Study  | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package Boat Wash  CEQA Review: Initial Study Application Review and Processing for Initial Study. Add'l   | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package Boat Wash  CEQA Review: Initial Study Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for  | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  Boat Wash  CEQA Review: Initial Study  Application Review and Processing for Initial Study. Add'l   | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package Boat Wash  CEQA Review: Initial Study Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.                                      | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$150.00  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package Boat Wash  CEQA Review: Initial Study Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.                                      | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package Boat Wash  CEQA Review: Initial Study Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for  | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$150.00  Base Fee plus District In-House and Out-of Pocket Costs   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  Boat Wash  CEQA Review: Initial Study  Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.  CEQA Review: Negative Declaration | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$150.00  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$100.00  District Costs -  |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  Boat Wash  CEQA Review: Initial Study  Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.  CEQA Review: Negative Declaration | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$150.00  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$100.00  District Costs - including all out-of-pocket costs related to collection of funds owed District, including, but not limited to all costs related to   |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  Boat Wash  CEQA Review: Initial Study  Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.  CEQA Review: Negative Declaration | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$150.00  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$100.00  District Costs - including all out-of-pocket costs related to collection of funds owed District, including, but not limited to all costs related to collections, lien or sale of real or personal property, |  |  |  |  |
| acceptance of proof by the District. Discounts may not be applied retroactively  Bid Package  Boat Wash  CEQA Review: Initial Study  Application Review and Processing for Initial Study. Add'l Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.  CEQA Review: Negative Declaration | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Or Tokens Only.  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$150.00  Base Fee plus District In-House and Out-of Pocket Costs  Base Fee = \$100.00  District Costs - including all out-of-pocket costs related to collection of funds owed District, including, but not limited to all costs related to   |  |  |  |  |

## San Mateo County Harbor District PILLAR POINT HARBOR

## Rates and Fees Schedule Effective: July 1, 2010-June 30, 2011

| Service   | Rates: July 1, 2010-June 30, 2011   |
|---|---|
| Mooring Fee for District Owned Mooring                                  | \$4.00 Per Foot (LOA) Per Month, \$100.00 Per Month<br>Minimum With Signed Agreement. \$10.00 Transient Daily<br>Rate.  |
| NEPA Review: Initial Study  | \$100 Fee for Reviewing Application and Processing for Initial Study. Additional Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.   |
| NEPA Review: Negative Declaration                                       | \$50 Fee for Reviewing Application and Processing for Negative Declaration. Additional Fees in Amount Actually Incurred by the District for Consultant, Studies, Public Reviews, Public Notices, etc.   |
| Passenger Service Fee   | \$2.20 Per passenger  |
| Photocopies-Non District Documents                                      | \$0.20 Per Page. Counter or Meter Used to Determine Usage.  |
| Plaque on Existing Bench  | General Public: \$500.00. 5-year Berth Holders or Fishers Taken by The Sea: Optional Donation.  |
| Proposals, Filing and Evaluation of Proposers/Proposers<br>Credit Check | District Cost - \$500.00 Per Proposal Minimum   |
| Recreational Vehicles (C Lot Only)                                      | \$30.00 Per Night (includes one launch per paid night). Vehicles Must be Self-Contained. Monthly Rate of \$300 Available During Salmon Season Only. Requires Evidence of Pre-Paid Monthly Boat Berthing. Limited to Towing Vehicle and 1 Towed Vehicle/Boat Within one 40' Parking Space. Any Extra Vehicles Billed at Full Rate.   |
| Recreational Vehicles With Trailered Boats                              | \$527.00 Per Month to Include Unlimited Launching or Unlimited Berthing, or a Combination Thereof. Limited to Boats of 30' or Less. Vehicles Must be Self-Contained.  |
| Recreational Vehicles With Trailered Boats-cont'd                       | Limited to Towing Vehicle and 1 Towed Vehicle/Boat Parked Within our Standard 40' Space. \$515.00 Per Month to Holder of Annual Launching Permit. Available During Salmon Season Only.  The District has leased the RV lot to a private operator. Charges to patrons served on or from the leased premises shall be reasonable and consistent with the quality of services and facilities offered, and shall be no more than rates and charges for comparable facilities in the counties of San Francisco, Marin, Contra Costa, Alameda, Santa Clara, San Mateo, Santa Cruz and Monterey, which shall be annually reviewed by District. |
| Refloating Sunken Vessels   | \$450 Minimum Charge. Actual Costs at Either District Rates or if Using Outside Salvage Company at Their Rates.   |
| Removal Fees  | Actual Costs Incurred for Staff Time, Equipment and Materials.  Cost Recovery for District Staff Time Associated with Removing Vessel from Assigned Berth and/or From the Facility as a Result of Non-Payment of Fees Which Results in Cancellation of the Berth Rental Agreement of Failure to Pay Transient Dockage as Charged.   |

## Resolution 06-10

of the

## San Mateo County Harbor District

## Adopt the Rates and Fees Schedule

## Oyster Point Marina/Park

Fiscal Year 2010-11

Whereas, the Board of Harbor Commissioners pursuant to §6079 of the Harbors and Navigation Code of the State of California and Section 5.3 of the San Mateo County Harbor District's Ordinance Code of 1996 as amended, have established a Rates and Fees Schedule.

Therefore, be it resolved, that a Rates and Fees Schedule for Oyster Point Marina/Park for Fiscal Year 2010-11 as set forth in Exhibit A, attached hereto and by reference incorporated herein, be adopted.

Therefore, be it further resolved, that the Board shall direct the posting of the Rates and Fees Schedule - Fiscal Year 2010-11 at Oyster Point Marina/Park, and at the District's Administrative Office, and the inclusion of the Schedule as an exhibit in the Final Operating and Capital Budget for Fiscal Year 2010-11.

Approved this 5th day of May, 2010 at a regular meeting of the Board of Harbor Commissioners by a recorded vote as follows:

For: Padreddii, Parravano, Tucker

Against: None

Absent: Campbell, Lundie

Abstaining: None

Attested

BOARD OF HARBOR COMMISSIONERS

Deputy Secretary

Acting President

A RESOLUTION ADOPTING THE RATES AND FEES SCHEDULE FOR OYSTER POINT MARINA/PARK FOR FISCAL YEAR 2010-2011

## Rates and Fees Schedule Effective: July 1, 2010-June 30, 2011

| Service   | Period: July 1, 201  | 0-June 30, 2011   |
|---|--|---|
| Administration Processing Fee                         | \$30.00 Fee for any processing request or late fee posting                     |   |
| Anchoring   | Not Available  |   |
| Berth Waiting List                                    | \$25.00 Per Year   |   |
| Must be paid at renewal to keep position on wait list |  |   |
| Berthing - Monthly Rate                               | Single Finger  | Double Finger   |
| 22' and below   | not available  | \$100.00  |
| 26'   | not available  | \$190.00  |
| 30'   | \$210.00   | \$220.00  |
| 36'   | \$255.00   | \$265.00  |
| 40'   | \$295.00   | \$305.00  |
| 45'   | \$330.00   | \$345.00  |
| 50'   | \$365.00   | \$380.00  |
| 55'   | not available  | \$420.00  |
| 60'   | \$440.00   | \$460.00  |
| The Trimaran Multi-Hulled Rate is 150% of Berth Foot. |  |   |
| Berthing - Discount                                   | 1 Month Free with One (1) Year Paid in Advance.                                |   |
| Berthing, Transient                                   | \$0.65 Per Foot Per Day.   |   |
| Bid Package   | District Cost - Non Refundable   |   |
| Boat Wash   | \$1.00 Per 5 Minutes. Coin Operated. Quarters (25¢) Only.                      |   |
| CEQA Review: Initial Study                            | Base Fee = \$150.00  |   |
| CEQA Review. Initial Study                            | Plus District In-House and Out-of Pocket Costs                                 |   |
| CEQA Review: Negative Declaration                     | Base Fee = \$100.00  | and Out-of Focket Costs   |
|   | Plus District In-House and Out-of Pocket Costs                                 |   |
| Collections   | District Costs -   |   |
|   | funds owed District, in<br>related to collections,<br>property, including, but | cket costs related to collection of<br>neluding, but not limited to all costs<br>lien or sale of real or personal<br>ut not limited to: Court and Legal<br>nentation or Property Release Fees |

## Rates and Fees Schedule Effective: July 1, 2010-June 30, 2011

| Service   | Period: July 1, 2010-June 30, 2011  |
|---|---|
| Commercial Activity Permit<br>Qualified Veteran – Exempt                        | \$250.00 Per Year. Additional License Agreement<br>Required if District Facilities Used to Support the<br>Commercial Activity |
| Non Commoveial Event Activity   | The District may share a fee for Non Commercial   |
| Non-Commercial Event Activity Permit  | The District may charge a fee for Non-Commercial Events.  |
| The Permit applies to two different types                                       | Events.   |
| of events:  | Non-Commercial Events – the fee will not exceed the   |
|   | District's actual costs in connection to the event.   |
| The first type of events are Non-   | Deliver a detail seeks in serimental trib event.  |
| Commercial Events, which include  | Purely Social Non-Commercial Events Non-  |
| activities such as parades, marches,  | Refundable Administrative Fee: \$250.00 for 50  |
| processions, bicycle rides, walks, runs, or assemblies on public property which | participants or less; \$400.00 for 51-100 participants;   |
| the organizer or the District expect will                                       | \$500.00 for 101-150 participants; and 151+ participants  |
| present significant traffic, safety or  | fee to be determined by the General Manager with input  |
| competing use concerns.   | from the Harbor Master, may include District costs  |
| 3 3   | including labor for services such as additional staff time,   |
| The second type of events are Purely  | portable restrooms, clean up, and security including  |
| Social Non-Commercial Events, which   | additional police.  |
| include activities such as weddings and   |   |
| parties.  | The District may charge a refundable cleaning deposit   |
|   | for Non-Commercial Events.  |
| Commercial Services Activity Permit   | \$50.00 Per Year. Additional License Agreement  |
|   | Required  |
| Credit Check  | District Cost - Not to exceed \$50 per name   |
|   | Refundable with 1 Year Berth Rent Paid in Advance   |
| Day Use Parking   | As designated in specific locations.  |
| Dinghy Storage  | \$25.00 Per Month   |
| Dock Box Rental   | \$6.00 Per Month  |
| Electricity   | An amount, adjusted monthly, equal to the amount that   |
|   | the District pays for the electricity (including all  |
| Equipment Burchase for Tananta  | associated charges and fees).   |
| Equipment Purchase for Tenants  | Cost of item plus 10% Handling Fee Actual Labor (see Labor Charges); \$90.00 minimum  |
| Emergency Pump Out Dockside   | Actual Labor (see Labor Charges), \$90.00 minimum   |

All discounts are available upon written request and shall be effective date of request approval. F:\District Docs\RatesFees\ratesfees2010-2011final20100412opm.doc

## Rates and Fees Schedule Effective: July 1, 2010-June 30, 2011

| Service                               | Period: July 1, 2010-June 30, 2011   |  |
|---------------------------------------|--|--|
| Faxing Service                        | \$.25 Per Page In/Out  |  |
| Fish Sales Permit - Retail            | \$225.00 per year  |  |
| Hoist, Public                         | Not Available  |  |
| Installment Note Interest (Promissory | Prime rate plus 2%   |  |
| Note)                                 |  |  |
| Key Purchase                          | \$10.00 Fee Per Key for 2 Keys.  |  |
|                                       | \$15.00 Fee Per Key in excess of 2 Keys  |  |
| Labor Charges                         | \$90.00 Per Hour Regular Time;   |  |
|                                       | \$135.00 per hour if Staff goes into Overtime status. For  |  |
|                                       | All Services by Staff Where Reimbursement of Time is   |  |
|                                       | Appropriate and Provided for by Law.   |  |
| Late Charge                           | Interest charged at .0834% per month (10% per annum)   |  |
|                                       | on all balances unpaid after due date  |  |
| Launch Ramp, Commercial Use Only      | See Commercial Activity Permit Requirements  |  |
|                                       |  |  |
| Launch Ramp, Recreational Use Only    | \$10.00 Per Launch, In And Out. No Discount. Annual  |  |
|                                       | Permit \$195 Valid at All District Operated Launch   |  |
|                                       | Ramps. 20% Discount on Annual Permit to Senior   |  |
|                                       | Owner Over 65 Years of Age or 20% Discount on  |  |
|                                       | Annual Permit to Person With Disability Displaying   |  |
|                                       | Disabled Placard or Plate on Towing Vehicle.   |  |
| Lien Fees                             | District Costs – Minimum \$175 per filed Lien  |  |
| Live Aboard Permit                    | \$350.00 Per Month   |  |
|                                       | 1 Month Free with One (1) Year Paid in Advance. Senior discount of \$35.00 off the new Live Aboard Rate-     |  |
| *                                     |  |  |
|                                       | Seniors are age 65 and older. Discount available at time of request and eligibility confirmation, and is not |  |
|                                       | retroactive  |  |
| Mailed Notices                        | Totrodotro   |  |
| - Postage                             | District Cost  |  |
| - Individual Notices, Agendas         | \$0.50 per page - \$5.00 Minimum   |  |
| Minutes, etc.                         | Deposit Payable in advance by cash, check or credit  |  |
|                                       | card – Refund with mailing if applicable   |  |
| Memorial Bench                        | General Public: \$3,500.00; 5-year Berth Holders or  |  |
|                                       | Fishers Taken by the Sea: \$2,500.00   |  |
| Mooring Permit                        | Not Available  |  |
| NEPA Review: Initial Study            | Base Fee = \$150.00  |  |
|                                       | Plus District In-House and Out-of Pocket Costs   |  |
| NEPA Review: Negative Declaration     | Base Fee = \$100.00  |  |

All discounts are available upon written request and shall be effective date of request approval. F:\District Docs\RatesFees\ratesfees2010-2011final20100412opm.doc

## Rates and Fees Schedule Effective: July 1, 2010-June 30, 2011

| Service   | Period: July 1, 2010-June 30, 2011  |  |
|---|---|--|
|   | Plus District In-House and Out-of Pocket Costs  |  |
| Passenger Service Fee   | \$2.20 Per passenger  |  |
| Photocopies   | \$0.20 Per Page. Counter or Meter Used to Determine Usage.  |  |
| Plaque on Existing Bench  | General Public: \$500.00. 5-year Berth Holders or Fishers Taken by The Sea: Optional Donation.  |  |
| Proposals, Filing and Evaluation of<br>Proposers/Proposers Credit Check | District Cost - \$500.00 Per Proposal Minimum   |  |
| Refloating Sunken Vessels   | \$450 Minimum Charge. Actual Costs at Either District Rates or if Using Outside Salvage Company at Their Rates.   |  |
| Removal Fees  | Actual Costs Incurred for Staff Time, Equipment and Materials.  Cost Recovery for District Staff Time Associated with Removing Vessel from Assigned Berth and/or From the Facility as a Result of Non-Payment of Fees Which Results in Cancellation of the Berth Rental Agreement of Failure to Pay Transient Dockage as Charged. |  |
| Returned Checks (Non-Sufficient Funds)                                  | \$30.00 Per Check.  |  |
| Security Deposit  | Equal to One (1) Month's Berthing.  |  |
| Storage/Impound Fee   | Equivalent to Monthly Berth Rental Fee for the Size of the Vessel or Slip, whichever is greater.  |  |
| Towing  | \$175.00 Per Hour for non-berth holders. \$150.00 Per Hour for berth holders. Includes 2 Person Crew and Harbor Patrol Vessel. Additional Personnel Requirements will be Billed at Labor Charge Rate (See Labor Charges).   |  |

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



## APPENDIX B RESOLUTION ADOPTING FISCAL YEAR 2010-11 BUDGET

## Resolution 11-10 to

# Adopt the Final Fiscal Year 2010-2011 Integrated Operating and Capital Budget of the San Mateo County Harbor District

Whereas, the Board of Harbor Commissioners, pursuant to § 6093.1 of the Harbors and Navigation Code of the State of California, introduced and adopted the Preliminary Integrating Operating and Capital Budget for Fiscal Year 2010-11 on May 5, 2010, and

Whereas, said Board set 7:00 p.m., June 16, 2010 at the Municipal Services Building, 33 Arroyo Drive, South San Francisco, California as said time and place for the public hearing on the fixing and adoption of the Final Integrated Operating and Capital Budget for Fiscal Year 2010-11, and

Whereas, notice of said hearing was duly given by publication in the San Mateo County Times on May 11, 2010 and in the Half Moon Bay Review on May 12, 2010, and

Whereas, copies of the budget were made available at Pillar Point Harbor Harbormaster's office, Oyster Point Marina/Park Harbormaster's Office, and the District's Administrative Office, and

Whereas, it appears to be in the best interest of the taxpayers of the District that the Final Integrated Operating and Capital Budget for Fiscal Year 2010-11 be adopted in the format set forth in Exhibit A, attached hereto, and by reference incorporated herein.

Now, Therefore, Be It Resolved that a Final Integrated Operating and Capital Budget for Fiscal Year 2010-11 of \$8,964,511 as set forth in Exhibit A, attached hereto and by reference incorporated herein, be adopted for Fiscal Year 2010-11.

Be It Further Resolved that the Board shall report the Final Integrated Budget to the Board of Supervisors of the County of San Mateo in accordance with the Harbors and Navigation Code of the State of California.

Approved this 16th day of June 2010 at the regular meeting of the Board of Harbor Commissioners by a recorded vote as follows:

Tundie, Padreddii, Parravano, Tucker

Against: None

Absent: Campbell

Abstain: None

Attested

**BOARD OF HARBOR COMMISSIONERS** 

Debbie Nixon

**Deputy Secretary** 

Pietro Parravano Acting President